Consolidated Financial Statements and Independent Auditor's Report For the Year Ended December 31, 2015

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# STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

Management is responsible for the preparation of the consolidated financial statements that present fairly the financial position of Joint Stock Company Cartu Bank (the "Bank") and its subsidiaries (the "Group") as at December 31, 2015, the consolidated results of its operations, cash flows and changes in equity for the year then ended, in compliance with International Financial Reporting Standards ("IFRS").

In preparing the consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRSs are
  insufficient to enable users to understand the impact of particular transactions, other events and
  conditions on the Group's financial position and financial performance;
- · Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's
  transactions and disclose with reasonable accuracy at any time the financial position of the Group,
  and which enable them to ensure that the consolidated financial statements of the Group comply with
  IFRS:
- Maintaining statutory accounting records in compliance with Georgian legislation and accounting standards of Georgia;
- Taking such steps that are reasonably available to them to safeguard the assets of the Group; and
- · Preventing and detecting fraud and other irregularities.

The consolidated financial statements for the year ended December 31, 2015 were authorized for issue on May 10, 2016 by the Management Board of the Group.

On behalf of the Management Board:

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia



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#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders and the Board of Directors of Joint Stock Company Cartu Bank:

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of JSC Cartu Bank (the "Bank") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at December 31, 2015, the consolidated statements of profit or loss, other comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management of the Group is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2015, and its consolidated financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

May 10, 2016 Tbilisi, Georgia

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Pelvitte & Touche

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of Georgian Lari)

	Notes	2015	2014
Continuing operations Interest income Interest expense	5, 29 5, 29	111,065 (29,329)	64,618 (15,331)
NET INTEREST INCOME BEFORE PROVISION FOR IMPAIRMENT LOSSES ON INTEREST BEARING FINANCIAL ASSETS		81,736	49,287
Provision for impairment losses on interest bearing assets	6, 29	(32,912)	(5,347)
NET INTEREST INCOME		48,824	43,940
Net gain/(loss) on financial assets at fair value through profit or loss Net gain on foreign exchange operations Fee and commission income Fee and commission expense Recovery/(provision) for other operations Other income/(expense)	7 8 9, 29 9 6 10	32,841 5,645 6,805 (3,992) (1,257) 9,791	(3,062) 2,337 4,877 (3,231) 2,234 (3,505)
NET NON-INTEREST (EXPENSE)/INCOME		49,833	(350)
OPERATING INCOME		98,657	43,590
OPERATING EXPENSES	11, 29	(29,849)	(19,538)
PROFIT BEFORE INCOME TAX		68,808	24,052
Income tax expense	12	(9,867)	(3,828)
NET PROFIT FOR THE YEAR		58,941	20,224
Attributable to: Owners of the parent Non-controlling interest		58,940 1	20,336 (112)
		58,941	20,224

On behalf of the Management Board:

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of Georgian Lari)

	Notes	2015	2014
Net profit for the year		58,941	20,224
Items that may be reclassified subsequently to profit or loss:  Net gain resulting on revaluation of available-for-sale investments during the year  Transferred to profit for the year Income tax	12	3,408 (1,832) (236)	1,544 0 (232)
Other comprehensive income after income tax		1,340	1,312
Attributable to: Owners of the parent Non-controlling interest		60,280 1 60,281	21,648 (112) <b>21,536</b>

On behalf of the Management Board:

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2015

(in thousands of Georgian Lari)

	Notes	December 31, 2015	December 31, 2014
ASSETS:			
Cash and cash equivalents	13	173,671	83,636
Mandatory cash balance with the NBG	14	76,835	43,120
Financial assets at fair value through			
profit or loss	16	38,111	20,728
Due from financial institutions  Loans to customers	15	2,192	4,892
Available-for-sale investments	17, 29 18	824,618 10,017	543,035 8,441
Held to maturity Investments	19	18,919	10,768
Property and equipment	20	15,866	12,802
Deferred income tax assets	12	249	249
Other assets	21	32,246	34,841
TOTAL ASSETS		1,192,724	762,512
LIABILITIES AND EQUITY			
LIABILITIES:			
Deposits by banks	22	55,257	54
Deposits by customers	23, 29	597,946	319,687
Other borrowed funds	26	41,911	5,324
Other provisions	6, 29	1,992	702
Current income tax liability Other liabilities	24	6,255	930
Deferred income tax liability	24 12	13,452	7,654
Subordinated debt	25, 29	10,762 188,744	10,635 135,402
Substantated dept	25, 29	100,744	133,402
Total liabilities		916,319	480,388
EQUITY:			
Equity attributable to owners of the parent:			
Share capital	27	114,430	114,430
Additional paid in capital		9,424	9,424
Available-for-sale reserve		8,464	7,124
Retained earnings		144,094	151,154
Total equity attributable to owners of the parent		276 412	202 422
Total equity attributable to owners of the parent		276,412	282,132
Non-controlling interest		(7)	(8)
Total equity		276,405	282,124
TOTAL LIABILITIES AND EQUITY		1,192,724	762,512
On behalf of the Management Boards		1	

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of Georgian Lari)

	Notes	Share capital	Additional paid in capital	Available- for-sale reserve	Retained earnings	Total equity attributable to owners of the parent	Non-con- trolling interest	Total Equity
January 1, 2014		114,430	25,676	5,812	130,818	276,736	104	276,840
Profit for the period Other comprehensive		-	-	-	20,336	20,336	(112)	20,224
income for the year, net of income tax Loss on		=	-	1,312	( <del>-</del> )	1,312	-	1,312
extinguishment of compound financial instrument Income tax relating to loss on extinguishmen	nt	-	(19,120)	-	-	(19,120)	æ	(19,120)
of compound financial instrument			2,868			2,868		2,868
December 31, 2014		114,430	9,424	7,124	151,154	282,132	(8)_	282,124
Profit for the period Other comprehensive income for the year,		-	1=	-	58,940	58,940	1	58,941
net of income tax		-	-	1,340	_	1,340	-	1,340
Dividends disbursed			_		(66,000)	(66,000)		(66,000)
December 31, 2015	,	114,430	9,424	8,464	144,094	276,412	(7)	276,405

On behalf of the Management Board:

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of Georgian Lari)

	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES:		
Profit before income tax:	68,808	24,052
Adjustments for:	00,000	2 1,002
Provision for impairment losses on interest bearing assets	32,912	5,347
Provision / (Recovery of provisions) for other operations	1,217	(2,234)
Net gain on foreign exchange operations	(2,770)	(2,666)
Depreciation and amortization expense	1,848	1,639
Gain from disposal of interest in subsidiary	(4,778)	_
Gain on sale of available-for-sale investments	(1,832)	-
Change in interest accruals, net	(1,991)	(2,458)
Gain on disposal of repossessed assets and property and	, , ,	,
equipment	(692)	(633)
Loss on extinguishment of compound financial instrument	-	4,820
Net loss on operations with financial assets at fair value through		
profit or loss	(16,245)	3,061
Cook inflow from an auditor activities hafees the		
Cash inflow from operating activities before changes in operating assets and liabilities	76 477	20.000
operating assets and nabinities	76,477	30,928
Changes in operating assets and liabilities		
(Increase)/decrease in operating assets:		
Mandatory cash balance with the NBG	(30,635)	(22,725)
Due from financial institutions	2,785	5,888
Loans to customers	(253,836)	(124,244)
Other assets	2,880	(3,947)
Increase/(decrease) in operating liabilities:	2,000	(0,347)
Deposits by banks	52,831	(23,439)
Deposits by customers	251,203	124,246
Other liabilities	2,717	(502)
	<b>2</b> , r 11	(002)
Cash inflow / (outflow) from operating activities before taxation	104,422	(13,795)
Income tax paid	(4,651)	(1,232)
	(1,001)	(1,202)
Net cash inflow / (outflow) from operating activities	99,771	(15,027)
( and a paramy down appearance of the parameter of the pa	00,777	(10,027)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payments for property and equipment, and intangible assets	(6,990)	(1,779)
Proceeds from disposal of property and equipment and	(0,000)	(1,110)
intangible assets	162	192
Proceeds from sale of available-for-sale investments	1,832	-
Proceed from sale of interest in subsidiary	8,428	-
Proceeds from disposal of financial assets at fair value through		
profit or loss	-	(5)
Proceeds from disposal of repossessed assets	2,424	21,018
Purchase of repossessed assets	(23)	(3,901)
Purchase of held to maturity investments	(18,456)	(10,698)
Proceeds from disposal of held to maturity investments	10,899	5,952
Net cash (outflow) / inflow from investing activities	(1,724)	10,779

#### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

	2015	2014
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from other borrowed funds	41,911	5,311
Repayment of other borrowed funds	(5,311)	-
Payment of dividends	(66,000)	-
Proceeds from subordinated debt	26,956	-
Repayment of subordinated debt	(9,323)	
Net cash (outflow) / inflow from financing activities	(11,767)	5,311
Effect of exchange rate changes on the balance of cash held in foreign currencies	3,755	5,149
NET INCREASE IN CASH AND CASH EQUIVALENTS	90,035	6,212
CASH AND CASH EQUIVALENTS, beginning of the year	83,636	77,424
CASH AND CASH EQUIVALENTS, end of the year	173,671	83,636

Interest paid and received by the Group during the year ended December 31, 2015 amounted to 23,144 GEL and 115,425 GEL, respectively.

Interest paid and received by the Group during the year ended December 31, 2014 amounted to 17,058 GEL and 60,172 GEL, respectively.

On behalf of the Management Board:

General Director Natalia Khaindrava

May 10, 2016 Tbilisi, Georgia Chief Accountant Manana Nadiradze

May 10, 2016 Tbilisi, Georgia

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of Georgian Lari)

#### **ORGANISATION**

Joint Stock Company Cartu Bank (the "Bank") is a joint-stock bank, which was incorporated in Georgia in 1996. The Bank is regulated by the National Bank of Georgia (the "NBG") and conducts its business under general license number 229. The Bank's primary business consists of commercial activities, originating loans and guarantees, trading with securities, foreign currencies and taking deposits.

The registered office of the Bank is located on 39a Chavchavadze Avenue, Tbilisi, Georgia.

As at December 31, 2015 the Bank had five service centers operating in Tbilisi, and service centers in Gori, Telavi, Sachkhere Kutaisi and Batumi regions.

The Bank is a parent company of a group (the "Group"), which consists of the following entities consolidated in the financial statements:

	Ownership interest (%)			
Name	Country of operation	2015	2014	Type of operation
Brokerage Company "Cartu Broker" LLC	Georgia	100.00%	100.00%	Brokerage
"Insurance Company Cartu" LLC	Georgia	82.27%	82.27%	Insurance
"CMC" JSC	Georgia	0%	100.00%	Real Estate Operations

As at December 31, 2015 and 2014 JSC Cartu Group owned 100% of the Bank's shares.

On November 20, 2015 the Bank has disposed 100% of its interest in CMC JSC. CMS JSC's main asset was one repossessed asset transferred in 2012 by the bank.

Ultimate individual shareholder having control over the operation of JSC Cartu Group is Uta Ivanishvili.

These consolidated financial statements were authorized for issue on May 10, 2016 by the Management Board of the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

These consolidated financial statements are presented in thousands of Georgian Lari ("GEL thousand"), unless otherwise indicated.

These consolidated financial statements have been prepared on the historical cost basis except for the measurement at fair value of certain financial instruments, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable
  for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The Bank and its consolidated companies are registered in Georgia and maintain their accounting records in accordance with the Georgian law. These consolidated financial statements have been prepared from the statutory accounting records and have been adjusted to conform to IFRS.

The Group presents its consolidated statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within 12 months after the consolidated statement of financial position date (current) and more than 12 months after the consolidated statement of financial position date (non–current) is presented in Note 33.

#### **Functional currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary of the economic environment in which the entity operates ("the functional currency"). The functional currency of the parent of the Group is the Georgian Lari ("GEL"). The presentational currency of the consolidated financial statements of the Group is the GEL. All values are rounded to the nearest thousand GEL, except when otherwise indicated.

#### Offseting

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of profit or loss unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

The principal accounting policies are set out below.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Bank and entities controlled by the Bank and its subsidiaries. Control is achieved when the Bank:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Bank has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, including:

- the size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Bank, other vote holders or other parties;
- · rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss from the date the Bank gains control until the date when the Bank ceases to control the subsidiary.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

#### Non-controlling interests

Non-controlling interests represent the portion of profit or loss and other comprehensive income and net assets of subsidiaries not owned, directly or indirectly, by the Bank.

Non-controlling interests are presented separately in the consolidated statement of profit or loss and consolidated statement of other comprehensive income and within equity in the consolidated statement of financial position, separately from parent shareholders' equity.

#### Changes in the Group's ownership interests in existing subsidiaries.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interest are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interest are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

When the Group loses control of a subsidiary, a gain or loss is recognized in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under International Accounting Standard ("IAS") 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

#### Revenue recognition

#### Recognition of interest income and expense

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably.

Interest income and expense are recognized on an accrual basis using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Once a financial asset or a group of similar financial assets has been written down (partly written down) as a result of an impairment loss, interest income is thereafter recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

## Recognition of fee and commission income

Loan origination fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the loan. Where it is probable that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the resulting loan. Where it is unlikely that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are recognized in profit or loss over the remaining period of the loan commitment. Where a loan commitment expires without resulting in a loan, the loan commitment fee is recognized in profit or loss on expiry. Loan servicing fees are recognized as revenue as the services are provided. Loan syndication fees are recognized in profit or loss when the syndication has been completed.

All other commissions are recognized when services are provided.

### Recognition of rental income

The Group's policy for recognition of income as a lessor is set out in the "Leases" section of this footnote.

#### Financial instruments

The Group recognizes financial assets and liabilities in its consolidated statement of financial position when it becomes a party to the contractual obligations of the instrument. Regular way purchases and sales of financial assets and liabilities are recognized using settlement date accounting. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

#### Financial assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' ("FVTPL"), 'held to maturity' ("HTM") investments, 'available-for-sale' ("AFS") financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Financial assets at FVTPL

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

- A financial asset is classified as held for trading if:
- It has been acquired principally for the purpose of selling it in the near term; or
- On initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- It is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- The financial asset forms part of a group of financial assets or financial liabilities or both, which
  is managed and its performance is evaluated on a fair value basis, in accordance with the
  Group's documented risk management or investment strategy, and information about the
  grouping is provided internally on that basis; or
- It forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend and interest earned on the financial asset and is included in the 'other gains and losses' and 'interest income' line item, respectively, in the consolidated statement of profit or loss.

#### Investments held to maturity

Investments held to maturity are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity. Investments held to maturity are measured at amortised cost using the effective interest method less any impairment.

If the Group were to sell or reclassify more than an insignificant amount of investments held to maturity before maturity (other than in certain specific circumstances), the entire category would be tainted and would have to be reclassified as available-for-sale. Furthermore, the Group would be prohibited from classifying any financial asset as held to maturity during the current financial year and following two financial years.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available-for-sale or are not classified as (a) loans and receivables, (2) held to maturity investments or (c) financial assets at fair value through profit or loss.

Listed shares held by the Group that are traded in an active market are classified as AFS and are stated at fair value. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of other-than-temporary impairment losses, interest calculated using the effective interest method, dividend income and foreign exchange gains and losses on monetary assets, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss

The fair value of AFS monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange gains and losses that are recognised in profit or loss are determined based on the amortised cost of the monetary asset. Other foreign exchange gains and losses are recognised in other comprehensive income.

AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period.

#### Loans and receivables

Loans and receivables (including due from financial institutions, loans to customers and other financial assets) that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For unlisted equity investments classified as AFS, a significant or prolonged decline in the fair value of the security below its cost would be considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- · Significant financial difficulty of the issuer or counterparty; or
- · Breach of contract, such as default or delinquency in interest or principal payments; or
- Default or delinquency in interest or principal payments; or
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- Disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as loans and receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of loans and receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and receivables, where the carrying amount is reduced through the use of an allowance account. When a loan or a receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated any impairment is measured using the original effective interest rate as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

#### Write off of loans and receivables

Loans and advances are written off against the allowance for impairment losses when deemed uncollectible. Loans and advances are written off after management has exercised all possibilities available to collect amounts due to the Group. Subsequent recoveries of amounts previously written off are reflected as an offset to the charge for impairment of financial assets in the consolidated statement of profit or loss in the period of recovery.

#### Derecognition of financial assets

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain of loss that had been recognized in other comprehensive income and accumulated in equity is recognized in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the Group retains an option to repurchase part of a transferred asset), the Group allocates the previous carrying amount of the financial asset between the part it continues to recognize under continuing involvement, and the part

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognized in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

#### Financial liabilities and equity instruments issued

#### Classification as debt or equity

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

#### Compound instruments

The components parts of compound instruments issued by the Group are classified separately as financial liabilities and equity in accordance with the substance of the contractual agreement. At the date of issue, the fair value of the liability component is estimated using prevailing market interest rate for a similar non-convertible instrument. This amount is recorded as a liability on an amortized cost basis using the effective interest method until extinguished upon conversion or at the instrument's maturity date.

#### Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

#### Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- It has been incurred principally for the purpose of repurchasing it in the near term; or
- On initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- It is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- The financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- It forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### **Derivative financial instruments**

The Group enters into offsetting deposits with its counterparty banks to exchange currencies. Such deposits, while legally separate, are aggregated and accounted for as a single derivative financial instrument (currency swap) on a net basis where (i) the deposits are entered into at the same time and in contemplation of one another, (ii) they have the same counterparty, (iii) they relate to the same risk and (iv) there is no apparent business purpose for structuring the transactions separately that could not also have been accomplished in a single transaction.

Derivatives are initially recognised at fair value at the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period.

All derivative instruments are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value of derivative instruments are included in profit or loss as gains/(losses) on derivative financial instruments or as gain/(losses) from foreign currencies operations, depending on the nature of the instrument.

#### **Embedded derivatives**

An embedded derivative is part of a financial instrument that also includes a non-derivative host contract. The embedded derivative requires that some portion of the contract's cash flows be modified in relation to changes in a variable, such as:

- its value changes in response to the change in a specified interest rate, financial instrument
  price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit
  index, or other variable, provided in the case of a non-financial variable that the variable is not
  specific to a party to the contract;
- it requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors; and
- it is settled at a future date.

Derivatives embedded in non-derivative host contracts are treated as separate derivatives when they meet the definition of a derivative, their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

The Group does not apply hedge accounting.

#### Other financial liabilities

Other financial liabilities (including deposits by banks, deposits by customers, borrowed funds, subordinated debt and other financial liabilities) are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Financial guarantee contracts issued by the Group are initially measured at their fair values and , are subsequently measured at the higher of:

- The amount of the obligation under the contract, as determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and
- The amount initially recognized less, where appropriate, cumulative amortization recognized in accordance with the revenue recognition policies.

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit and loss.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, unrestricted balances on corresponded and term deposits with the National Bank of Georgia with original maturity of less or equal to 90 days and amounts due from financial institutions with original maturity of less or equal to 90 days and are free from contractual encumbrances.

#### Minimum reserve deposits with the National Bank of Georgia

Mandatory cash balances with the National Bank of Georgia represent mandatory reserve deposits, which are not available to finance the Group's day-to-day operations and hence are not considered as part of cash and cash equivalents for the purposes of the consolidated statement of cash flows.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### Repossessed assets

In certain circumstances, assets are repossessed following the foreclosure on loans that are in default. The Group views the repossessed assets as a form of settlement of amounts due under the defaulted loan and that it is an asset acquired and held for sale in the ordinary course of business. Repossessed assets are initially recognised at fair value and subsequent measured at the lower of carrying amount and fair value less costs to sell.

#### Property and equipment

Initial cost of property and equipment is assessed based on actual expenses for their acquisition that comprise purchase price, including non-refundable purchase taxes and any directly attributed costs of bringing the assets to its working condition and location for intended use. Subsequent to initial recognition property and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognized so as to write off the cost or valuation of assets (other than freehold land and construction in progress) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis at the following annual rates:

Buildings and other real estate	2%-3%
Furniture and office fixtures	10%-20%
Computer and office equipment	10%-33%
Other	5%-20%
Intangible assets	10%

Freehold land is not depreciated.

Leasehold improvements are amortized over the life of the related leased asset. Expenses related to repairs and renewals are charged when incurred and included in operating expenses unless they qualify for capitalization.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss and other comprehensive income.

#### Intangible assets

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### Derecognition of intangible assets

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in profit or loss and other comprehensive income when the asset is derecognized.

## Impairment of non-financial assets other than goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

recoverable amount of an individual asset, the Group estimates the recoverable amount of the cashgenerating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of profit or loss and consolidated statement of other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, property and equipment, loans to customers and provisions, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with other assets and liabilities are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

#### Operating taxes

Georgia also has various other taxes, which are assessed on the Group's activities. These taxes are included as a component of operating expenses in the consolidated statement of profit or loss.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Contingencies

Contingent liabilities are not recognized in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognized in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

#### Foreign currencies

In preparing the consolidated financial statements of the Group, transactions in currencies other than the Group's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not translated.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

The exchange rates used by the Group in the preparation of the consolidated financial statements as at year-end are as follows:

	December 31, 2015	December 31, 2014
GEL/1 US Dollar	2.3949	1.8636
GEL/1 Euro	2.6169	2.2656

#### Collateral

The Group obtains collateral in respect of customer liabilities where it is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer liabilities.

#### **Equity reserves**

The reserves recorded in equity on the Group's consolidated statement of financial position include Available-for-sale reserve which comprises changes in fair value of available-for-sale financial assets.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 2, the directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### Critical judgments in applying accounting policies

The following are the critical judgments, apart from those involving estimations (see below), that the management has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements.

#### Financial assets held to maturity

The Group management has reviewed the Group's held-to-maturity financial assets in the light of its capital maintenance and liquidity requirements and has confirmed the Group's positive intention and ability to hold those assets to maturity. As at December 31, 2015 and 2014 the carrying amounts of the financial assets held to maturity are GEL 18,919 and GEL 10,768, respectively. Details of these assets are set out in Note 19.

#### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment of loans and receivables

The Group regularly reviews its loans and receivables to assess for impairment. The Group's loan impairment provisions are established to recognize incurred impairment losses in its portfolio of loans and receivables. The Group considers accounting estimates related to allowance for impairment of loans and receivables a key source of estimation uncertainty because (i) they are highly susceptible to change from period to period as the assumptions about future default rates and valuation of potential losses relating to impaired loans and receivables are based on recent performance experience, and (ii) any significant difference between the Group's estimated losses and actual losses would require the Group to record provisions which could have a material impact on its consolidated financial statements in future periods.

The Group uses management's judgment to estimate the amount of any impairment loss in cases where a borrower has financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Group estimates changes in future cash flows based on past performance, past customer behavior, observable data indicating an adverse change in the payment status of borrowers in a group, and national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans. The Group uses management's judgment to adjust observable data for a group of loans to reflect current circumstances not reflected in historical data.

The allowances for impairment of financial assets in the consolidated financial statements have been determined on the basis of existing economic and political conditions. The Group is not in a position to predict what changes in conditions will take place in Georgia and what effect such changes might have on the adequacy of the allowances for impairment of financial assets in future periods.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

As at December 31, 2015 and 2014 the gross loans to customers totaled GEL 891,784 and GEL 574,394, respectively, and allowance for impairment losses amounted to GEL 67,166 and GEL 31,359, respectively.

#### Valuation of financial instruments

As described in Note 30, the Group uses valuation techniques that include inputs that are not based on observable market date to estimate the fair value of certain types of financial instruments. Note 30 provides detailed information about the key assumptions used in the determination of the fair value of financial instruments, as well as the detailed sensitivity analysis for these assumptions. The directors believe that the chosen valuation techniques and assumptions used are appropriate in determining the fair value of financial instruments.

#### Useful lives of property and equipment and intangible assets

As described above, the Group reviews the estimated useful lives of property and equipment and intangible assets at the end of each annual reporting period. In determining the useful life of an asset, the management considers expected usage, estimated technical obsolescence, physical wear and tear, and the physical environment in which the asset is operated. Changes in any of these conditions or estimates may result in adjustments to future depreciation/amortisation rates. During the financial year, the Group management has not changed useful lives of its property and equipment and intangible assets.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

# 4. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSS)

Amendments to IFRSs affecting amounts reported in the financial statements. In the current year, the following new and revised Standards and Interpretations have been adopted and have affected the amounts reported in these financial statements.

Amendments to IAS 19 - Defined Benefit Plans: Employee contributions;

Annual Improvements to IFRSs 2010-2012 Cycle;

Annual Improvements to IFRSs 2011-2013 Cycle;

**Annual Improvements to IFRSs 2010-2012 Cycle.** The Annual Improvements to IFRSs 2010-2012 Cycle include a number of amendments to various IFRSs, which are summarized below.

The amendments to IFRS 3 clarify that contingent consideration that is classified as an asset or liability should be measured at fair value at each reporting date, irrespective of whether the contingent consideration is a financial instrument within the scope of IAS 39 or IFRS 9 or a non-financial asset or liability.

The amendments to the basis for conclusions of IFRS 13 clarify that the issue of IFRS 13 and consequential amendments to IAS 39 and IFRS 9 did not remove the ability to measure short-term receivables and payables with no stated interest rate at their invoice amounts without discounting, if the effect of discounting is immaterial. These amendments are considered to be effective immediately.

The amendments to IAS 16 and IAS 38 remove perceived inconsistencies in the accounting for accumulated depreciation/ amortisation when an item of property, plant and equipment or an intangible asset is revalued. The amended standards clarify that the gross carrying amount is adjusted in a manner consistent with the revaluation of the carrying amount of the asset and that accumulated depreciation/ amortisation is the difference between the gross carrying amount and the carrying amount after taking into account accumulated impairment losses.

The amendments to IAS 24 clarify that a management entity providing key management personnel services to a reporting entity is a related party of the reporting entity. Consequently, the reporting entity should disclose as related party transactions the amounts incurred for the service paid or payable to the management entity for the provision of key management personnel services. However, disclosure of the components of such compensation is not required.

These amendments do not have a significant effect on the financial statements.

**Annual Improvements to IFRSs 2011-2013 Cycle.** The Annual Improvements to IFRSs 2011-2013 Cycle include the following amendments to various IFRSs.

The amendments to IFRS 13 clarify that the scope of portfolio exception for measuring the fair value of a group of financial assets and financial liabilities on a net basis includes all contracts that are within the scope of, and accounted for in accordance with, IAS 39 or IFRS 9, even if those contracts do not meet the definitions of a financial assets or financial liabilities within IAS 32.

The application of these amendments does not have a significant effect on the financial statements.

The Bank did not early adopt any other standard, amendment or interpretation that has been issued and is not yet effective.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

#### New and revised IFRSs in issue but not yet effective.

The Bank has not applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9 Financial Instruments2;

IFRS 14 Regulatory Deferral Accounts1;

IFRS 15 Revenue from Contracts with Customers2;

IFRS 16 Leases

Amendments to IFRS 11 - Accounting for Acquisition of Interests in Joint Operations1;

Amendments to IAS 1 - Disclosure initiative project1:

Amendments to IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortisation<sup>1</sup>;

Amendments to IAS 16 and IAS 41 - Agriculture: Bearer Plants1;

Amendments to IAS 27 - Equity Method in Separate Financial Statements1;

Amendments to IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>1</sup>;

Amendments to IFRS 10, IFRS 12 and IAS 28 - Investment Entities: Applying the Consolidation Exception<sup>1</sup>

Annual Improvements to IFRSs 2012-2014 Cycle<sup>1</sup>;

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2016, with earlier application permitted.

IFRS 9 Financial Instruments. IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. In July 2014 IASB issued a finalised version of IFRS 9 mainly introducing impairment requirements for financial assets and limited amendments to the classification and measurement requirements by introducing a 'fair value through other comprehensive income' (FVTOCI) measurement category for certain simple debt instruments. IFRS 9 is aiming at replacing IAS 39 Financial Instruments: Recognition and Measurement.

The key requirements of IFRS 9 are:

- Classification and measurement of financial liabilities. Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. Specifically, debt instruments that are held within the business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost after initial recognition. The 2014 version of IFRS 9 introduces a 'fair value through other comprehensive income' category for debt instruments held within the business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms of the financial asset giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding which are measured at fair value through other comprehensive income after initial recognition. All other debt and equity investments are measured at their fair values. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- Financial liabilities are classified in a similar manner to under IAS 39, however there are differences in the requirements applying to the measurement of an entity's own credit risk. IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss.

<sup>&</sup>lt;sup>2</sup> Effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

- Impairment. The 2014 version of IFRS 9 introduces an 'expected credit loss' model for the
  measurement of the impairment of financial assets, as opposed to an incurred credit loss model
  under IAS 39. The expected credit loss model requires an entity to account for expected credit
  losses and changes in those expected credit losses at each reporting date to reflect changes in
  credit risk since initial recognition. In other words, it is no longer necessary for a credit event to
  have occurred before a credit loss is recognized.
- Hedge accounting. The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in IAS 39. Under IFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the effectiveness test has been overhauled and replaced with the principle of an 'economic relationship'. Retrospective assessment of hedge effectiveness is also no longer required. Enhanced disclosure requirements about an entity's risk management activities have also been introduced.
- Derecognition. The requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39.

The standard is effective from 1 January 2018 with early application permitted. Depending on the chosen approach to applying IFRS 9, the transition can involve one or more than one date of initial application for different requirements.

The management of the Bank anticipates that the application of IFRS 9 in the future may have a significant impact on amounts reported in respect of the Bank's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 9 until a detailed review has been completed.

**IFRS 14** Regulatory Deferral Accounts. IFRS 14 permits an entity which is a first-time adopter of International Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of IFRS and in subsequent financial statements.

The application of IFRS 14 will not have any impact on the Bank's financial statements in the future as the Bank is not an IFRS first-time adopter.

IFRS 15 Revenue from Contracts with Customers. In May 2014, IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. Specifically, the standard provides a single, principles based five-step model to be applied to all contracts with customers.

The five steps in the model are as follows:

- Identify the contract with the customer;
- Identify the performance obligations in the contract;
- Determine the transaction price:
- Allocate the transaction price to the performance obligations in the contracts;
- Recognise revenue when (or as) the entity satisfies a performance obligation.

Under IFRS 15, an entity recognises revenue when or as a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added on topics such as the point in

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

which revenue is recognised, accounting for variable consideration, costs of fulfilling and obtaining a contract and various related matters. Furthermore, extensive disclosures are required by IFRS 15

The management of the Bank anticipates that the application of IFRS 15 in the future may have a significant impact on the amount and timing of revenue recognition. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 15 until a detailed review has been completed.

Amendments to IFRS 16 – Leases. IFRS 16 specifies how an IFRS reporter will recognize measure, present and disclose leases. The standard provides a signle lessee accounting model, requiring lessees to recognize assets and liabilities for all the leases unless the lease term is 12 months or less or underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16s approach to lessor accounting substantially unchaged from its predecessor, IAS 17.

Amendments to IFRS 11 – Accounting for Acquisitions of Interests in Joint Operations. The amendments to IFRS 11 provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in IFRS 3 Business Combinations. Specifically, the amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards (e.g. IAS 12 Income Taxes regarding the recognition of deferred taxes at the time of acquisition and IAS 36 Impairment of Assets regarding impairment testing of a cashgenerating unit to which goodwill on acquisition of a joint operation has been allocated) should be applied. The same requirements should be applied to the formation of a joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participate in the joint operation.

A joint operator is also required to disclose the relevant information required by IFRS 3 and other standards for business combinations.

The amendments should be applied prospectively to acquisitions of interests in joint operations (in which the activities of the joint operations constitute businesses as defined in IFRS 3) occurring from the beginning of annual periods beginning on or after 1 January 2016. The management of the Bank anticipates that the application of these amendments to IFRS 11 may have an impact on the Bank's financial statements in future periods should such transactions arise.

Amendments to IFRS 11 – Accounting for Acquisitions of Interests in Joint Operations. The amendments to IFRS 11 provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in IFRS 3 Business Combinations. Specifically, the amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards (e.g. IAS 12 Income Taxes regarding the recognition of deferred taxes at the time of acquisition and IAS 36 Impairment of Assets regarding impairment testing of a cash-generating unit to which goodwill on acquisition of a joint operation has been allocated) should be applied. The same requirements should be applied to the formation of a joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participate in the joint operation.

A joint operator is also required to disclose the relevant information required by IFRS 3 and other standards for business combinations.

The amendments should be applied prospectively to acquisitions of interests in joint operations (in which the activities of the joint operations constitute businesses as defined in IFRS 3) occurring from the beginning of annual periods beginning on or after 1 January 2016. The management of the Bank anticipates that the application of these amendments to IFRS 11 may have an impact on the Bank's financial statements in future periods should such transactions arise.

## Amendments to IAS 1 - Disclosure initiative project

The amendments clarify the principles of disclosing information. The definition of materiality is expanded. It specifies the requirements of aggregation and disaggregation of data, clarifies that materiality applies to all parts of financial statements and even in those cases when the standards

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

require specific disclosures materiality criteria do apply. The standard also provides more guidance on presenting the information in the statement of financial position and statement of comprehensive income as well as on the order of the notes in the financial statements.

The amendments to IAS 1 are effective for annual periods beginning on or after 1 January 2016. The management of the Bank does not anticipate that the application of these amendments to IAS 1 will have a material impact on the Bank's financial statements.

Amendments to IAS 16 and IAS 38 – Clarification of Acceptable Methods of Depreciation and Amortisation. The amendments to IAS 16 prohibit entities from using a revenue-based depreciation method for items of property, plant and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- a) when the intangible asset is expressed as a measure of revenue; or
- b) when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Currently, the Bank uses the straight-line method for depreciation and amortisation for its property, plant and equipment, and intangible assets respectively. The management of the Bank believes that the straight-line method is the most appropriate method to reflect the consumption of economic benefits inherent in the respective assets and accordingly does not anticipate that the application of these amendments to IAS 16 and IAS 38 will have a material impact on the Bank's financial statements.

Amendments to IAS 16 and IAS 41 – Agriculture: Bearer Plants. The amendments to IAS 16 and IAS 41 define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as a property, plant and equipment in accordance with IAS 16, instead of IAS 41. The produce growing on bearer plants continues to be accounted for as agricultural produce in accordance with IAS 41.

The management of the Bank does not expect any impact of adoption of these amendments on the financial statements as the Bank is not engaged in agricultural activities.

Amendments to IAS 27 – Equity Method in Separate Financial Statements. The amendments to IAS 27 allows entities to apply the equity method as one of the options for accounting for its investments in subsidiaries, joint ventures and associates in its separate financial statements. The amendments are effective from 1 January 2016 with earlier application permitted. The management of the Bank does not expect any impact of these amendments on the financial statements as the Company does not prepare its separate financial statements.

Amendments to IFRS 10 and IAS 28 – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. The amendments to IFRS 10 and IAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognised in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture. Similarly, gains and losses resulting from the remeasurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognised in the former parent's profit or loss only to the extent of the unrelated investors' interests in the new associate or joint venture.

The amendments should be applied prospectively to transactions occurring in annual periods beginning on or after 1 January 2016. The management of the Bank anticipates that the application of these amendments to IFRS 10 and IAS 28 may have an impact on the Bank's financial statements in future periods should such transactions arise.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception. The amendments to IFRS 10, IFRS 12 and IAS 28 clarify that the exemption from preparing consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all its subsidiaries at fair value in accordance with IFRS 10. The amendments also clarify that the requirement for an investment entity to consolidate a subsidiary providing services related to the former's investment activities applies only to subsidiaries that are not investment entities themselves.

The management of the Bank does not anticipate that the application of these amendments to IFRS 10, IFRS 12 and IAS 28 will have a material impact on the Bank's financial statements as the Bank is not an investment entity and does not have any holding company, subsidiary, associate or joint venture that qualifies as an investment entity.

**Annual Improvements to IFRSs 2012-2014 Cycle.** The Annual Improvements to IFRSs 2012-2014 Cycle include the following amendments to various IFRSs.

The amendments to IFRS 5 clarify that reclassification of an asset or a disposal Group from held for sale to held to distribution to owners or vice versa should not be considered changes to a plan of sale or a plan of distribution to owners and that the classification, presentation and measurement requirements applicable to the new method of disposal should be applied. In addition, amendments clarify that assets that no longer meet the criteria for held for distribution to owners and do not meet the criteria for held for sale should be treated in the same way as assets that cease to be classified as held for sale. The amendments should be applied prospectively.

The amendments to IFRS 7 provide additional guidance to clarify whether a servicing contract is a continuing involvement in a transferred asset for the purposes of the disclosures required in relation to transferred assets. In addition, amendments to IFRS 7 were made to clarify that the disclosure requirements on offsetting financial assets and financial liabilities are not explicitly required to be included in the condensed interim financial statements for all interim periods, however, the disclosures may need to be included in condensed interim financial statements to comply with IAS 34. The amendments should be applied retrospectively.

The amendments to IAS 19 clarify that the high quality corporate bonds used to estimate the discount rate for post-employment benefits should be issued in the same currency as the benefits to be paid. The amendments apply from the beginning of the earliest comparative period presented in the financial statements in which the amendments are fist applied.

The amendments to IAS 34 clarify that information required by IAS 34 that is provided elsewhere within the interim financial report but outside the interim financial statements should be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report that is available to users on the same terms and at the same time as the interim financial statements.

The management of the Bank does not anticipate that the application of these amendments will have a significant effect on the financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

## 5. NET INTEREST INCOME

	2015	2014
Interest income comprises:		
Financial assets recorded at amortized cost:		
- impaired financial assets	104,518	61,981
- unimpaired financial assets	6,547	2,637
Total interest income	111,065	64,618
Interest income on financial assets recorded at amortized cost comprises:		
Loans to customers	104,518	61,981
Due from financial institutions	5,495	2,234
Held to maturity investments	1,052	403
Total interest income on financial assets recorded at amortized cost	111,065	64,618
Interest expense comprises:		
Interest on financial liabilities recorded at amortized cost	(29,329)	(15,331)
Total interest expense	(29,329)	(15,331)
Interest expense on financial liabilities recorded at amortized cost comprise:		
Deposits by customers	(17,147)	(7,696)
Subordinated debt	(10,688)	(7,265)
Deposits by banks	(1,217)	(216)
Other borrowed funds	(277)	(154)
Total interest expense on financial liabilities recorded at amortized cost	(29,329)	(15,331)
Net interest income before provision for impairment losses on interest bearing financial assets	81,736	49,287

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

#### PROVISION FOR IMPAIRMENT LOSSES AND OTHER PROVISIONS

The movements in allowance for impairment losses on interest bearing assets were as follows:

	Loans to customers
January 1, 2014	35,435
Recovery of provisions	5,347
Write-off of assets	(17,496)
Recovery of assets previously written off	8,073
December 31, 2014	31,359
Additional provisions recognised	32,912
Write-off of assets	(1,130)
Recovery of assets previously written off	4,025
December 31, 2015	67,166

The movements in allowance for impairment on other assets and other provisions were as follows:

	Repossessed assets	Other financial assets	Other provisions	Provision for other operations
January 1, 2014	3,529	-	397	3,926
(Recovery of provisions)/additional provisions recognized Write-off of assets	(2,572) (957)	33	305	(2,234) (957)
December 31, 2014	-	33	702	735
(Recovery of provisions)/additional provisions recognized Write-off of assets	-	(33)	1,290	1,257
December 31, 2015		-	1,992	1,992

#### 7. NET GAIN ON FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gain / (loss) on financial assets at fair value through profit or loss comprises:

	2015	2014
Net gain / (loss) on operations with financial assets initially recognized a fair value through profit and loss comprise:	at	
Unrealized gain on trading operations	79,827	72,647
Realized gain on embedded derivative instrument	16,594	-
Unrealized gain on embedded derivative instrument	24,019	-
Unrealized loss on trading operations	(87,601)	(75,709)
Total net gain / (loss) on operations with financial assets at fair		
value through profit or loss	32,840	(3,062)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

8.	NET GAIN ON FOREIGN EXCHANGE OPERATIONS		
	Net gain on foreign exchange operations comprises:		
		2015	2014
	Dealing, net Translation differences, net	8,415 (2,770)	5,003 (2,666)
	Total net gain on foreign exchange operations	5,645	2,337
9.	FEE AND COMMISSION INCOME AND EXPENSE		
	Fee and commission income and expense comprise:		
		2015	2014
	Fee and commission income: Plastic cards operations Documentary operations Settlements Cash operations Other  Total fee and commission income  Fee and commission expense: Plastic cards services Settlements Letter of credit Documentary operations Other	3,096 2,064 1,214 366 65 6,805 (3,253) (400) (168) (120) (51)	2,401 1,155 900 368 53 4,877 (2,448) (271) (351) (98) (63)
	Total fee and commission expense	(3,992)	(3,231)
10.	OTHER INCOME / (EXPENSE)		
	Other income / (expense) comprises:		
		2015	2014
	Net written premiums Gain from disposal of interest in subsidiary Gain from disposal of available-for-sale Investment Fines and penalties received Gain on disposal of property and repossessed assets Change in provisions for reported but not settled claims Claims settled, net of reinsurance Reinsurers' share of claims settled Change in provisions for incurred but not reported claims Loss on extinguishment of compound financial instrument Other	9,848 4,778 1,832 736 692 236 (5,229) (3,737) (486)	2,033 - 319 633 481 (1,498) (883) (100) (4,820) 330
	Total other income / (expense)	9,791	(3,505)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 11. OPERATING EXPENSES

Operating expenses comprise:

	2015	2014
Staff costs	10,025	8,999
Charity and sponsorship	9,750	2,701
Operating leases	2,075	1,336
Depreciation and amortization	1,848	1,639
Communication expenses	1,616	1,058
Security expenses	553	626
Professional services	436	595
Postal expenses	256	304
Advertising expenses	253	214
Taxes, other than income tax	232	223
Utilities	231	193
Representative expenses	159	132
Property and equipment maintenance	127	136
Training	53	25
Business trip expenses	34	29
Other expenses	2,201_	1,328
Total operating expenses	29,849	19,538

#### 12. INCOME TAXES

The Group provides for income taxes based on the tax accounts maintained and prepared in accordance with the tax regulations of Georgia, which differs from IFRS.

The Group is subject to certain permanent tax differences due to the non-tax deductibility of certain expenses and a tax free regime for certain income.

Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes.

Temporary differences mostly relate to different methods of income and expense recognition as well as to recorded values of certain assets and liabilities.

The tax rate used for the reconciliations below is the corporate tax rate of 15% payable by corporate entities in Georgia on taxable profits under tax law in that jurisdiction.

Deferred income tax assets/(liabilities) on temporary differences as at December 31, 2015 and 2014 comprise:

	December 31, 2015	December 31, 2014
Loans to customers	(E E00)	(7.062)
Property and equipment	(5,509) (2,044)	(7,063) (1,493)
Available-for-sale investments	(1,493)	(1,493)
Embedded derivative financial instrument	(3,603)	(1,201)
Financial assets at fair value through profit or loss	1,037	(1,501)
Intangible assets	189	` 21Ó
Other assets	176	176
Subordinated debt	166	172
Provisions for other assets	157	5
Other provisions	141	105
Other liabilities	270_	260

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Deferred income tax asset on temporary differences Deferred income tax liability on temporary differences	2,136 (12,649)_	928 (11,314)
Loss carry forward		
Net deferred income tax asset Net deferred income tax liability	249 (10,762)	249 (10,635
Relationships between tax expenses and accounting profit for and 2014 are explained as follows:	the years ended Dec	ember 31, 201
	2015	2014
Profit before income tax	68,808_	24,05
Tax at the statutory tax rate (15%) Permanent differences	10,321 (454)_	3,60 22
Income tax expense	9,867	3,82
Current income tax expense Deferred income tax benefit	9,976 (109)	4,05 (223
Income tax expense	9,867	3,82
As at January 1 – deferred income tax asset As at January 1 – deferred income tax liability	2015 249 (10,635)	2014 24 (13,49
Deferred income tax recognized directly in equity Deferred income tax recognized in other comprehensive income Deferred income tax benefit recognized in profit or loss	(236) 109	2,86 (23 
As at December 31- deferred income tax assets As at December 31- deferred income tax liabilities	249 (10,762)	(10,63
CASH AND CASH EQUIVALENTS		
	December 31, 2015	December 3 2014
Cash Balances with the NBG Balances with banks with original maturities up to 90 days	21,120 12,732 139,819	15,6 6,8 61,1
Total cash and cash equivalents	173,671	83,0
•		

#### 14. MANDATORY CASH BALANCE WITH THE NBG

Mandatory cash balance with the NBG is minimum reserve deposits which are restricted balances of GEL 76,835 and GEL 43,120, respectively, as at December 31, 2015 and 2014. The Group is required to maintain minimum reserve deposits at the NBG at all times.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 15. DUE FROM FINANCIAL INSTITUTIONS

As at December 31, 2015 and 2014 the maximum credit risk exposure on due from financial institutions amounted to GEL 2,192 and GEL 4,892, respectively.

As at December 31, 2015 and 2014 included in balances due from financial institutions are guarantee deposits placed by the Group for its operations with plastic cards totaling GEL 1,916, GEL and 1,863, respectively.

As at December 31, 2015 and 2014 the Group had no balances due from financial institutions, with individual exposure exceeding 10% of the Group's equity.

## 16. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss comprise:

	December 31, 2015	December 31, 2014	
Embedded derivative instrument Financial assets held for trading	24,018 14,093	- 20,728	
Total financial assets at fair value through profit or loss	38,111	20,728	

The Group estimates changes in fair value due to credit risk, by estimating the amount of change in the fair value that is not due to changes in market conditions that give rise to market risks.

With the purpose of hedging against exchange rate movements for loans disbursed to customers in GEL the Bank has included currency risk premium condition in its loan agreements. Based on the currency risk premium term the Bank specifies the upper and lower limits of GEL/USD exchange rate. According to this condition if the currency exchange rate for any certain date of repayment is above the cap rate the Bank should receive currency risk premium payment from the customer while if the exchange rate is below the floor rate the Bank is obliged to pay currency risk premium amount to the client.

#### 17. LOANS TO CUSTOMERS

Loans to customers comprise:

	December 31, 2015	December 31, 2014
Originated loans to customers Accrued interest	871,577 20,207	561,677 12,717
	891,784	574,394
Less allowance for impairment losses	(67,166)	(31,359)
Total loans to customers	824,618	543,035

Movements in the allowance for impairment losses for the years ended December 31, 2015 and 2014 are disclosed in Note 6.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

The table below summarizes carrying value of loans to customers analyzed by type of collateral obtained by the Group:

	December 31, 2015	December 31, 2014
Loans collateralized by pledge of real estate, equipment and inventories	753,311	504,219
Loans collateralized by pledge of cash	35,184	33,625
Unsecured loans	34,535	3,503
Other collateral	1,588	1,688
Total loans to customers	824,618	543,035

During the years ended December 31, 2015 and 2014 the Group received financial and non-financial assets by taking possession of collateral it held as security. As at December 31, 2015 and 2014 such assets in amount of GEL 17,222 and GEL 20,384 (See Note 21), respectively, are included in other assets of the Group.

The table below summarizes loans to customers analyzed by industries as at December 31, 2015:

Analysis by south	Gross loans to customers	Allowance for impairment losses	Net loans to customers	Allowance for impairment losses to gross loans
Analysis by sector:				
Individuals	75,901	(5,355)	70,546	7.06%
Trade and service	335,788	(13,895)	321,893	4.14%
Construction	182,269	(38,345)	143,924	21.04%
Manufacturing	171,586	(5,787)	165,799	3.37%
Agriculture	65,534	(1,381)	64,153	2.11%
Energy	3,385	(14)	3,371	0.41%
Transport and communication	3,134	(70)	3,064	2.23%
Other	54,187	(2,319)	51,868	4.28%
Total	891,784	(67,166)	824,618	7.53%

The table below summarizes loans to customers analyzed by industries as at December 31, 2014:

Analysis by sector:	Gross loans to customers	Allowance for impairment losses	Net loans to customers	Allowance for impairment losses to gross loans
Individuals	53,597	(1,586)	52.011	2.96%
Trade and service	202,909	(5,698)	197,211	2.81%
Construction	149,616	(12,604)	137,012	8.42%
Manufacturing	96,153	(1,694)	94,459	1.76%
Agriculture	48,194	(8,698)	39,496	18.05%
Energy	2,040	(51)	1,989	2.50%
Transport and communication	2,915	(35)	2,880	1.20%
Other	18,970	(993)	17,977	5.23%
Total	574,394	(31,359)	543,035	5.46%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Loans to individuals comprise the following products:

	December 31, 2015	December 31, 2014
	25,741	
Consumer loans		7,614
	49,813	
Mortgage loans		37,756
Other	347	8,227
	75,901	
		53,597
Less: allowance for impairment losses	(5,355)	(1,586)
Total loans to individuals	70,546	52,011

Analysis by credit quality of loans to customers outstanding as at December 31, 2015 and 2014 was as follows:

As at December 31, 2015	Gross loans	Provision for impairment	Net loans	Provision for impairment to gross loans
Collectively assessed				
Not past due	678,008	(10,751)	667,257	1.59%
Overdue:				
up to 30 days	634	(49)	585	7.75%
31 to 60 days	18,355	(2,802)	15,553	15.26%
61 to 90 days	415	(88)	327	21.22%
91 to 180 days	3,241	(640)	2,601	19.76%
over 180 days	55,839	(12,277)	43,562	21.99%
Total collectively assessed				
loans	756,492	(26,607)	729,885	3.52%
locality falcontly a new const				
Individually assessed				
Not past due Overdue:	113,826	(33,523)	80,303	29.45%
up to 30 days	487	(62)	425	12.76%
31 to 60 days	-	-	-	-
61 to 90 days	-		-	-
91 to 180 days	13,546	(3,224)	10,322	23.80%
over 180 days	7,433	(3,750)	3,683	50.44%
Total individually assessed	405 000	(40.550)	04.700	00.000/
loans	135,292	(40,559)	94,733	29.98%
Total loans to customers	891,784	(67,166)	824,618	7.53%

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

As at December 31, 2014	Gross loans	Provision for impairment	Net loans	Provision for impairment to gross loans
Collectively assessed				
Not past due	399,580	(7,758)	391,822	1.94%
Overdue:	,	( , , , ,	,	
up to 30 days	4,159	(61)	4,098	1.47%
31 to 60 days	4,063	(67)	3,996	1.65%
61 to 90 days	2,279	(26)	2,253	1.14%
91 to 180 days	7,476	(143)	7,333	1.91%
over 180 days	29,476	(675)	28,801	2.29%
Total collectively assessed				
loans	447,033	(8,730)	438,303	1.95%
Individually assessed				
Not past due	79,867	(14,929)	64.938	18.69%
Overdue:	•	,,,,,,	. ,	
up to 30 days	17,823	(4,220)	13,603	23.68%
31 to 60 days	956	(41)	915	4.29%
61 to 90 days	2,321	(550)	1,771	23.70%
91 to 180 days	-	· · ·	-	0.00%
over 180 days	26,394	(2,889)	23,505	10.95%
Total individually assessed		***************************************		
loans	127,361	(22,629)	104,732	17.77%
Total loans to customers	574,394	(31,359)	543,035	5.46%

The Group applied the portfolio provisioning methodology prescribed by IAS 39, Financial Instruments: Recognition and Measurement, and created portfolio provisions for impairment losses that were incurred but have not been specifically identified with any individual loan by the end of the reporting period.

The tables above show analysis of the loan portfolio based on credit quality. The Group's policy for credit risk management purposes is to classify each loan as 'neither past due nor impaired' until specific objective evidence of impairment of the loan is identified. The primary factors by which the Group considers a loan as impaired are: overdue status of loan, financial position of a borrower and fair value of related collateral. Details of credit risk assessment methodology are described in Note 32.

The table below summarizes an analysis of loans to customers by type of impairment:

	December 31 2015			December 31 2014		
	Carrying value before allowance	Allowance for impairment losses	Carrying value before allowance	Carrying value before allowance	Allowance for impairment losses	Carrying value before allowance
Loans to customers individually determined to be impaired Loans to customers collectively determined to	135,276	(40,559)	94,717	127,361	(22,629)	104,732
be impaired Unimpaired loans	756,508	(26,607)	729,901 	447,033	(8,730)	438,303
Total	891,784	(67,166)	824,618	574,394	(31,359)	543,035

As at December 31, 2015 and 2014 the Group has exposure to seven and five customer, totaling GEL 131,404 and GEL 114,445, respectively, which individually exceeds 5% of the Group's equity.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

As at December 31, 2015 and 2014, 97% and 99% of loans are granted to companies operating in Georgia, which represents a significant geographical concentration in one region.

As at December 31, 2015 and 2014 carrying value of loans to customers included loans totaling GEL 7,606 and GEL 40,599, respectively, whose terms were renegotiated. Otherwise these loans would be past due or impaired.

#### 18. AVAILABLE-FOR-SALE INVESTMENTS

Available-for-sale investments comprise:

	December 31, 2015	December 31, 2014
Visa Inc. – quoted MasterCard Inc. – quoted Other corporate shares – unquoted	9,958 - 59	6,550 1,832 59
Total available-for-sale investments	10,017	8,441

Management could not reliably estimate the fair value of the Group's investment in shares of its unquoted equity investments available for sale. Therefore, these investments are carried at cost of GEL 59 and 59, respectively, as at December 31, 2015 and 2014. The investees have not published recent financial information about their operations, their shares are not quoted and recent trade prices are not publicly accessible.

As at December 31, 2015 and 2014 the Group has investments in Visa Inc. and MasterCard Inc. common stock C and common stock B shares which are easily convertible into common stock A shares of the respective investees.

#### 19. HELD TO MATURITY INVESTMENTS

	December 31, 2015		Decembe	r 31, 2014
	Nominal annual interest rate	Amount	Nominal annual interest rate	Amount
Deposit certificates of the Ministry of Finance of Georgia	5.95%-12%	19,500	4.10% - 5.50%	10,899
Less discount	_	(581)		(131)
Total held to maturity investments	***************************************	18,919		10,768

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

## 20. PROPERTY AND EQUIPMENT

Property and equipment comprise:

	Buildings and other real estate	Furniture and fixtures	Computer and office equipment	Leasehold improvements and other	Construction progress	Total
At cost						
January 1, 2014	8,913	5,343	3,077	1,546	840	19,719
Additions Transfers	918 387	164 195	422 59	122	922 (641)	2,548
Disposals	(191)	(131)	(237)		(403)	(962)
December 31, 2014	10,027	5,571	3,321	1,668	718	21,305
Additions Transfers	55 238	255 469	740 3,079	28 365	4,282 (4,151)	5,360 -
Disposals	(827)	(120)	(93)	(51)	(66)	(1,157)
December 31, 2015	9,493	6,175	7,047	2,010	783	25,508
Accumulated depreciation						
January 1, 2014	1,150	3,543	2,083	1,003	-	7,779
Depreciation charge Eliminated on disposals	232 (191)	468 (114)	374 (236)	191	<u>-</u>	1,265 (541)
December 31, 2014	1,191	3,897	2,221	1,194		8,503
Depreciation charge Eliminated on disposals	232 	423 (109)	509 (90)	214 (40)	_	1,378 (239)
December 31, 2015	1,423	4,211	2,640	1,368		9,642
Net book value As at December 31, 2015	8,070	1,964	4,407	642	783	15,866
As at December 31, 2014	8,836	1,674	1,100	474	718	12,802

As at December 31, 2015 and 2014 included in property and equipment were fully depreciated assets totaling GEL 3,494 and GEL 2,314, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 21. OTHER ASSETS

Other assets comprise:

	December 31, 2015	December 31, 2014
Other financial assets:		
Accounts receivable	1,947	2,888
Insurance premium receivable	5,744	3,489
Claims for guarantees paid	-	2,323
	7,691	8,700
Less allowance for impairment losses	•	(33)
Total other financial assets	7,691	8,667
Other non-financial assets:		
Repossessed assets	17,222	20,384
Reinsurance receivable	3,014	2,270
Intangible Assets	3,266	2,107
Tax settlements, other than income tax	116	437
Inventory	65	65
Advances paid	588	875
Other	284	36
	24,555	26,174
Total other assets	32,246	34,841

Movements in the allowance for impairment losses on other assets for the years ended December 31, 2015 and 2014 are disclosed in Note 6.

Repossessed assets as at December 31, 2015 and 2014 include land and buildings in the amount of GEL 17,222 and GEL 20,384, respectively, which are measured at the lower of its carrying amount and fair value less cost to sell.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

	Intangible assets comprise:		
	At cost		Intangible assets
	January 1, 2014		3,620
	Additions Disposals		236
	December 31, 2014		3,856
	Additions Disposals		1,630 (7)
	December 31, 2015		5,479
	Accumulated amortization		
	January 1, 2014		1,375
	Charge for the year Eliminated on disposals		373
	December 31, 2014		1,748
	Charge for the year Eliminated on disposals		470 (6)
	December 31, 2015		2,212
	Net book value		
	December 31, 2015		3,267
	December 31, 2014		2,108
22.	DEPOSITS BY BANKS		
	Deposits by banks comprise:		
		December 31, 2015	December 31, 2014
	Correspondent accounts of other banks Short-term deposits from banks	46,690 8,567	54
	Total deposits by banks	55,257	54

As at December 31, 2015 and 2014 accrued interest expenses included in deposits by banks amounted to GEL 159 and nil, respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 23. DEPOSITS BY CUSTOMERS

Deposits by customers comprise:

	December 31, 2015	December 31, 2014
Time deposits Repayable on demand	314,365 283,581	151,870 167,817
Total deposits by customers	597,946	319,687

As at December 31, 2015 and 2014 accrued interest expenses included in deposits by customers amounted to GEL 8,529 and GEL 2,546, respectively.

As at December 31, 2015 and 2014 deposits by customers totaling GEL 15,420 and GEL 11,650, respectively, were held as security against guarantees issued by the Group.

As at December 31, 2015 and 2014 deposits by customers totaling GEL 451,489 and GEL 171,287 (75% and 38% of total deposits by customers), respectively, were for twenty and twelve customers, respectively, which represents a significant concentration.

	December 31, 2015	December 31, 2014
Analysis by economic sector/customer type:		
Individuals	128,459	92,317
Trade and Services	267,929	77,994
Transport and Communication	66,154	69,659
Agriculture	5,546	23,705
Construction	12,048	10,142
Manufacturing	5,996	2,429
Energy	50,083	274
Other	61,731	43,167
Total deposits by customers	597,946	319,687

As at December 31, 2015 and 2014 deposits by customers included balances amounted of GEL 178,200 thousand and GEL 10,500 thousand, respectively, that were sequestrated by Prosecutor's Office of Georgia.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 24. OTHER LIABILITIES

Other liabilities comprise:

	December 31, 2015	December 31, 2014
Other financial liabilities:		
Payables for reinsurance liabilities	4,011	2,474
Derivatives	1,295	208
Accounts payable	30	45
Total other financial liabilities	5,336	2,727
Other non-financial liabilities:		
Unearned premium	5,067	3,522
Provision for claims incurred but not yet reported	562	311
Payables for insurance liabilities	144	1
Taxes payable, other than income tax	26	236
Other	2,317	857
Total other non-financial liabilities:	8,116	4,927
Total other liabilities	13,452	7,654

#### 25. SUBORDINATED DEBT

Subordinated debt comprises:

	Currency	Maturity date	Interest rate %	December 31, 2015	December 31, 2014
Fin Service XXI	USD	31-Mar-26	6%	72,710	56,628
Fin Service XXI	USD	31-Mar-26	6%	24,182	18,886
Fin Service XXI	USD	15-Feb-23	6%	24,162	18,869
				121,054	94,383
Inter Consulting Plus Ltd	USD	17-Oct-29	6%	16,773	13,052
Inter Consulting Plus Ltd	USD	2-Oct-19	6%	•	9,322
Georgian Holding Ltd	USD	21-Jun-29	6%	23,961	18,645
Cartu Group	USD	01-Jun-25	6%	26,956	-
				67,690	41,019
Total subordinated debt				188,744	135,402

As at December 31, 2015 and 2014 subordinated debt included accrued interest in amounted of GEL 108 and GEL 78, respectively.

On June 1, 2015 the Group signed a subordinated loan agreement with Cartu Group to support the growth in its loan portfolio.

On March 31, 2011 and December 13, 2011 and February 15, 2013 the Group signed subordinated loan agreements with Fin Service-XXI LTD maturing on March 31, 2026 (disbursed in 2011) and February 15, 2023 (disbursed in 2013). According to the agreements the loan is convertible to equity at maturity. The interest is payable monthly/quarterly in arrears at a nominal annual interest rate was initially set to be 2 per cent. When the loans were taken, the prevailing market interest rate for similar loan without conversion options was 5 per cent for loans disbursed in 2011 and 6.4 per cent for one disbursed in 2013.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

The convertible debts contained two components: liability and equity elements. The equity elements are presented under the heading of "additional paid in capital". The effective interest rate of the liability components of on initial recognition were 5.05%; 5.26% and 6.34%, respectively.

	GEL
Equity component as at January 1, 2014	25,676
Transfer of additional paid in capital to retained earnings as a result of extinguishment of compound financial instrument, net of income tax	(16,252)
Equity component as at December 31, 2014	9,424
Equity component as at December 31, 2015	9,424
Liability component as at December 31, 2014	94,383
Interest charge calculated at an effective interest rates of 6% after extinguishment Less: interest paid Foreign exchange differences	10,687 (10,699) 26,683
Liability component as at December 31, 2015	121,054

In the event of bankruptcy or liquidation of the Group, repayment of these debts is subordinate to the repayments of the Group's liabilities to all other creditors.

#### 26. OTHER BORROWED FUNDS

	Currency	Maturity date	Interest rate %	December 31, 2015	December 31, 2014
Bidzina Ivanishvili	U\$D	19/02/2016	6%	15,567	-
Bidzina Ivanishvili	USD	18/12/2020	6%	14,369	-
Bidzina Ivanishvili	USD	18/12/2020	6%	11,975	-
Shmagi Kobakhidze	USD	25/09/2015	6%		5,324
Total other borrowed fund	ls			41,911	5,324

As at December 31, 2015 and 2014 other borrowed funds included accrued interest in the amount of nil and GEL 13, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### 27. SHARE CAPITAL

Both December 31, 2015 and 2014 share capital consisted of 114,430 ordinary shares with par value of GEL 1 each.

The Group's share capital comprises of the following number of shares:

	Share capital
Ordinary shares	
December 1, 2014	114,430
Issue of shares	
December 31, 2014	114,430
Issue of shares	,
December 31, 2015	114,430

#### 28. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group is a party to financial instruments with off-balance sheet risk in order to meet the needs of its customers. These instruments, involving varying degrees of credit risk, are not reflected in the consolidated statement of financial position.

The Group uses the same credit control and management policies in undertaking off-balance sheet commitments as it does for on-balance operations.

Provision for losses on contingent liabilities totaled GEL 1,992 and GEL 702 as at December 31, 2015 and 2014, respectively.

As at December 31, 2015 and 2014 contingent liabilities comprise:

	December 31, 2015	December 31, 2014
Contingent liabilities and credit commitments		
Guarantees issued and similar commitments	57,135	26,412
Letters of credit and other transaction related contingent obligations	639	1,448
Commitments on loans and unused credit lines	26,509	25,480
Total contingent liabilities and credit commitments	84,283	53,340

Extension of loans to customers within credit line limits is approved by the Group on a case-by-case basis and depends on borrowers' financial performance, debt service and other conditions. As at December 31, 2015 and 2014 such unused credit lines come to GEL 26,509 and GEL 25,480, respectively.

Capital commitments – The Group had no material commitments for capital expenditures outstanding as at December 31, 2015 and 2014.

*Operating lease commitments* – No material rental commitments were outstanding as at December 31, 2015 and 2014.

**Legal proceedings** – From time to time and in the normal course of business, claims against the Group are received from customers and counterparties. Management is of the opinion that no

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

material unaccrued losses will be incurred and accordingly no provision has been made in these consolidated financial statements.

**Taxation** – Commercial legislation of Georgia, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Group's business activities, was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest.

Georgian transfer pricing legislation was amended starting from January 1, 2015 to introduce additional reporting and documentation requirements. The new legislation allows the tax authorities to impose additional tax liabilities in respect of certain transactions, including but not limited to transactions with related parties, if they consider transaction to be priced not at arm's length. The impact of challenge of the Group's transfer pricing positions by the tax authorities cannot be reliably estimated.

Such uncertainty may relate to the valuation of financial instruments, valuation of provision for impairment losses and the market pricing of deals. Additionally such uncertainty may relate to the valuation of temporary differences on the provision and recovery of the provision for impairment losses on loans to customers and receivables, as an underestimation of the taxable profit. The management of the Group believes that it has accrued all tax amounts due and therefore no allowance has been made in the consolidated financial statements.

**Operating environment** – Emerging markets such as Georgia are subject to different risks than more developed markets, including economic, political and social, and legal and legislative risks. Laws and regulations affecting businesses in Georgia continue to change rapidly, tax and regulatory frameworks are subject to varying interpretations. The future economic direction of Georgia is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment.

Throughout 2015 Georgia's neighbouring countries, which are large trading partners of Georgia, have experienced significant political and economic turmoil which has had a knock-on effect on the Georgian economy. This has resulted in a significant devaluation of the Georgian Lari against the US dollar and other major currencies.

#### 29. TRANSACTIONS WITH RELATED PARTIES

Transactions between the Bank and its subsidiaries, which are related parties of the Bank, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below:

	Decembe	r 31, 2015	December 31, 2014	
	Related party balances	Total category as per the consolidated financial statements caption	Related party balances	Total category as per the consolidated financial statements caption
Loans to customers - other related parties	36,703 36,264	891,784	31,305 31,071	574,394
- Key management personnel  Allowance for impairment losses on	439		234	
loans to customers - other related parties - Key management personnel	(609) (599) (10)	(67,166)	(1,557) (1,547) (10)	(31,359)
Deposits by customers - other related parties	(34,551) (27,153)	(597,946)	(1,884) (28)	(319,687)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

	December	31, 2015	December 31, 2014		
	Related party balances	Total category as per the consolidated financial statements caption	Related party balances	Total category as per the consolidated financial statements caption	
- key management personnel	(7,398)		(1,856)		
Subordinated debt - other related parties - shareholders	(188,744) (161,788) (26,956)	188,744	135,402	135,402	
Other borrowed funds - other related parties	(41,911) (41,911)	(41,911)	-	-	
Letters of credit and other transaction related contingent obligations - other related parties	-	(639)	(1,448) (1,448)	(1,448)	
Guarantees issued and similar commitments - other related parties	(7,331) (7,331)	(57,135)	(1,647) (1,647)	(26,412)	

The remuneration of directors and other members of key management were as follows:

	20	)15	2014	
	Related party transactions	Total category as per the consolidated financial statements caption	Related party transactions	Total category as per the consolidated financial statements caption
Key management personnel compensation:				
<ul> <li>short-term employee benefits</li> </ul>	580	10,011	652	8,824

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Included in the consolidated statement of profit or loss for the years ended December 31, 2015 and 2014 are the following amounts which were recognized in transactions with related parties:

	20	15	2014		
	Related party transactions	Total category as per the consolidated financial statements caption	Related party transactions	Total category as per the consolidated financial statements caption	
Interest income - other related parties - Key management personnel	2,530 2,505 25	127,661	5,690 5,676 14	64,618	
Interest expense - Key management personnel - other related parties	(1,379) (927) (452)	(29,329)	(85) - (85)	(15,331)	
Fee and commission income - Key management personnel - other related parties	251 1 250	6,805	232 232	4,877	
Charity expenses - other related parties	(9,750) (9,750)	(29,849)	(2,701) (2,701)	(19,538)	

#### 30. FAIR VALUE OF FINANCIAL INSTRUMENTS

IFRS defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The estimated fair values of financial instruments have been determined by the Group using available market information, where it exists, and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to determine the estimated fair value. Georgia continues to display some characteristics of an emerging market and economic conditions continue to limit the volume of activity in the financial markets. Market quotations may be outdated or reflect distress sale transactions and therefore not represent fair values of financial instruments. Management has used all available market information in estimating the fair value of financial instruments.

## Financial assets and liabilities for which fair value approximates carrying value

**Cash and cash equivalents** – Cash and cash equivalents are carried at amortized cost which approximates their current fair value.

**Mandatory reserve with the National Bank of Georgia** – Mandatory reserve with the National Bank of Georgia is carried at amortized cost which approximates their fair value.

**Due from financial institutions** – Management of the Bank has concluded that carrying amount of due from financial institutions balances which are carried at amortized cost approximates their fair value.

**Held to maturity investments** - The fair values of held to maturity investments is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions for similar instruments. Significant portion of held to maturity investments were purchased in the year 2014, therefore the management concluded that fair value approximates to carrying amount.

**Deposits by banks** – Deposit by banks include deposits placed by banks at the end of the year with original maturity less than 1 year and loro accounts. Therefore, management of the Bank has

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

concluded that carrying amount of deposits by banks which are carried at amortized cost approximates their fair value.

**Subordinated debt** – Subordinated debts are initially recognised at market rates and subsequently measured at amortized costs. In the year 2014, subordinated debts loan agreements were renegotiated and interest rate re priced. Management of the Bank reviewed effective interest rates applied to subordinated debts and concluded that it approximates to market rate, therefore carrying value approximates fair value.

Other non-derivative financial assets and non-derivative financial liabilities – Other financial assets and liabilities are mainly represented by short-term receivables and payables, therefore the carrying amount is assumed to be reasonable estimate of their fair value.

Fair value of financial assets and financial liabilities that are not measured at fair value on a recurring basis (but fair value disclosures are required).

Loans to customers – The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates of new instruments with similar credit risk and remaining maturity. Discount rates depend on currency, maturity of the instrument and credit risk of the counterparty.

Deposits by customers - For the short term maturity deposits it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and current accounts without a maturity. Long term deposits by customers fair value was estimated based on expected future cash flows discounted at current interest rates for new instruments with similar risk and remaining maturity. Discounted rates used were consistent with the Group's credit risk and also depend on currency and maturity of the instrument.

	Fair Value	December 31, 2015		December 31, 2014	
	Hierarchy	Carrying value	Fair value	Carrying value	Fair value
Loans to customers	3	824,618	871,367	543,035	589,027
Deposits by customers	3	597,946	558,527	319,687	320,043

Fair value of the Group's financial assets and financial liabilities measured at fair value on a recurring basis.

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

	December 31, 2015	December 31, 2014	Fair value hierarchy	Valuation technique(s) and key input(s)	Significant unobservable input(s)	Relationship of unobservable inputs to fair value
Financial assets at fair value through profit or loss (See Note 16)	, ,,,,,,	20,728	Level 1	Quoted bid prices in an active market.	N/A	N/A
Embedded derivatives (See Note 16)	24,018	-	Level 3	Discounted cash flows	N/A	N/A
Available-for-sale quoted investments (See Note 18)	10,017	8,382	Level 1	Quoted bid prices in an active market.	N/A	N/A
Derivativés (See Note 24)	1,295	208	Level 2	Discounted cash flows. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contract forward rates, discounted at a rate that reflects the credit risk of counterparty.		N/A

#### 31. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that it will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The management and shareholder have the intention to further develop the Group and the Group's management believes that the going concern assumption is appropriate for the Group due to its sufficient capital adequacy and based on historical experience that short-term obligations will be refinanced in the normal course of business.

The adequacy of the Group's capital is monitored using, among other measures, the ratios established by the Basel Capital Accord 1988 and the ratios established by the NBG in supervising the Group.

Under the current capital requirements set by the NBG banks have to: (a) hold the minimum level of share capital of GEL 12,000,000 (b) maintain a ratio of regulatory capital to risk weighted assets ("regulatory capital ratio") at or above a prescribed minimum of 12% and (c) maintain a ratio of tier-1 capital to the risk-weighted assets (the 'Tier-1 capital ratio') at or above the prescribed minimum of 8%.

From June 2014, in addition to the above ratios, banks are also required to calculate capital adequacy in accordance with the regulation on capital adequacy requirements for commercial banks dated 28 October 2013 according which banks have to (a) maintain a ratio of common equity tier 1 capital to risk weighted assets at or above 7%, (b) maintain a ratio of tier 1 capital to risk weighted assets at or above 8.5%, (c) maintain a ratio of regulatory capital to risk weighted assets at or above 10.5%.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

The following table analyzes the Bank's regulatory capital resources for capital adequacy purposes based on reports prepared in accordance with the NBG requirements. Ratios are calculated based on Basel I requirements:

	2015	2014
Share capital	114,430	114,430
Reserve funds	6,538	5,938
Retained earnings	76,937	80,925
Less: intangible assets	(3,242)	(2,078)
Tier 1 capital	194,663	199,215
Profit for the period	19,361	35,345
Special funds	400	· -
General provisions (maximum 1.25% credit and market risk weighted		
assets)	12,612	8,184
Convertible subordinated loan	119,745	93,180
Subordinated debt (up to 50% of tier 1 capital)	67,656	35,408
Tier 2 capital (up to 100% tier 1 capital)	194,663	172,117
Less: investments in subsidiaries	(4,422)	(8,123)
Total regulatory capital	384,904	363,209
Risk weighted assets	1,375,756	835,738
Tier 1 capital adequacy ratio	14.15%	23.84%
Total regulatory capital adequacy ratio	27.98%	43.46%

As at December 31, 2015 and 2014, the Bank included in the computation of total regulatory capital for capital adequacy purposes the convertible debt and subordinated debt received limited to 50% of Tier 1 capital, respectivelly. In the event of bankruptcy or liquidation of the Bank, repayment of this debt is subordinated to the repayments of the Bank's liabilities to all other creditors.

As at December 31, 2015 and 2014, the Bank included in the computation of total regulatory capital for capital adequacy purposes the general provisions, limited to 1.25% of risk weighted assets.

Capital ratios in accordance with the National Bank of Georgia requirements under the new regulation on capital adequacy are as following:

Common equity tier 1 capital	12.70%
Tier 1 capital	12.70%
Regulatory capital	24.80%

#### 32. RISK MANAGEMENT POLICIES

Management of risk is fundamental to the Group's banking business and is an essential element of the Group's operations. The main risks inherent to the Group's operations are those related to the following:

- · Credit risk;
- · Liquidity risk;
- · Market risk;
- · Operational risk;

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

To enable and apply high-performance risk policies, the Group has established a risk management framework, whose main purpose is to protect the Group from unacceptable level of risk and allow it to achieve its performance objectives. Through the risk management framework, the Group manages the following risks:

#### Credit risk

The Group is exposed to credit risk which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Risk management and monitoring is performed within set limits of authority. These processed are performed by the Credit Committees and the Group's Management Board. Before any application is made by the Credit Committee, all recommendations on credit processes (borrower's limits approved, or amendments made to loan agreements, etc.) are reviewed and approved by the service centre's risk-manager or the Risk Management Department. Daily risk management is performed by the Heads of Credit Departments and Service Centre's Credit Divisions.

The Group structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Limits on the level of credit risk by a borrower, industry sector are approved by the Management Board. The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on and off-balance sheet exposures which are set by the Credit Committee. Actual exposures against limits are monitored on a regular basis.

Where appropriate, and in the case of most loans, the Group obtains collateral and corporate and personal guarantees. However, some portion of loans is personal lending, where no such facilities can be obtained. Such risks are monitored on a continuous basis and subject to annual or more frequent reviews.

Commitments to extend credit represent unused portions of credit in the form of loans, guarantees or letters of credit. The credit risk on off-balance sheet financial instruments is defined as a probability of losses due to the inability of counterparty to comply with the contractual terms and conditions. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to a loss in an amount equal to the total unused commitments. However, the likely amount of the loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group applies the same credit policy to the contingent liabilities as it does to the balance sheet financial instruments, i.e. the one based on the procedures for approving the grant of loans, using limits to mitigate the risk, and current monitoring. The Group monitors the term to maturity of off balance sheet contingencies because longer term commitments generally have a greater degree of credit risk than short-term commitments.

#### Credit risk assessment

To assess credit risk of exposures to the borrowers the Bank has developed methodology in accordance with IFRS.

The Bank divides loan portfolio into individually significant and non-significant borrowers. Individually significant are borrowers which exposure exceeds 1% of Bank's total equity.

Individually significant borrowers are assessed individually using the specific methodology to determine future cash flows discounted at original effective interest rate. In case of absence of impairment signs, an individually assessed loan is provided for using the rate that is based on the collective assessment applied to the same borrower category.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

#### Individual assessment methodology

Factors that the Bank considers in determining future cash flows include information about the borrowers' liquidity, solvency and business and financial risk exposures, levels of and trends in delinquencies for similar financial assets and the fair value of collaterals (real estate and deposit).

The Bank assesses fair value of the collaterals and for provision estimation purposes determines liquidation value using different haircuts for different type of collaterals. Liquidation value further discounted by applying 0.2; 0.4 and 0.5 discount factors to the real estate, movable property and inventory, respectively.

Risk of defaulted exposure is reduced by discounted collateral liquidation value.

#### Methodology for collective assessment of portfolio

Collective assessment of portfolio was implemented using roll rates model. Portfolio was divided by industry segments. Observation period for each segment was taken as two years from December 2013. During the observation period by the state of end of months and with account of exposure of each loan, the one month migration matrixes were generated. In order to exclude portfolio growth effect, the loans disbursed from December 2013 were excluded from the statistics.

Based on migration matrix probability of default was calculated for each segment. Default was determined as 180 days overdue for corporate segments and 60/120 days for retail.

Loss given default is calculated per each segment. To incorporate expected recoveries, cash recoveries and collateral recoveries (adjusted by expenditures related to collateral realization) is calculated.

#### Maximum exposure of credit risk

The Group exposure to credit risk has increased significantly over the past year, following the general market development Nonetheless this growth of the exposure was not accompanied by deterioration of the performance indicators of the banks portfolio.

The following table presents the maximum exposure to credit risk of balance sheet and off balance sheet financial assets. For financial assets in the balance sheet, the maximum exposure is equal to the carrying amount of those assets prior to any offset or collateral. The Group's maximum exposure to credit risk under contingent liabilities and commitments to extend credit, in the event of non-performance by the other party where all counterclaims, collateral or security prove value less, is represented by the contractual amounts of those instruments.

	December 31, 2015	December 31, 2014
Due from financial institutions	2,192	4,892
Loans to customers	824,618	543,035
Held to maturity investments	18,919	10,768
Other financial assets	7,691	8,667
Guarantees issued and similar commitments	57,135	26,412
Commitments on loans and unused credit lines	26,509	26,928

## Off-balance sheet risk

The Group applies fundamentally the same risk management policies for off-balance sheet risks as it does for its on-balance sheet risks. In the case of commitments to lend, customers and counterparties will be subject to the same credit management policies as for loans and advances. Collateral may be sought depending on the strength of the counterparty and the nature of the transaction.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

#### Geographical concentration

The Assets and Liabilities Committee ("ALCO") exercises control over the risk in the legislation and regulatory arena and assesses its influence on the Group's activity. This approach allows the Group to minimize potential losses from the investment climate fluctuations in Georgia.

The geographical concentration of assets and liabilities is set out below:

	Georgia	Other non-OECD countries	OECD countries	December 31, 2015 Total
FINANCIAL ASSETS				
Cash and cash equivalent	89,140	84,507	24	173,671
Mandatory cash balance with the NBG	76,835	· -	-	76,835
Financial assets at fair value through profit or loss	_	-	38,111	38,111
Due from financial institutions	277	-	1,915	2,192
Loans to customers	796,337	14	28,267	824,618
Available-for-sale investments	59	-	9,958	10,017
Held to maturity investments	18,919	-	-	18,919
Other financial assets	6,816	875		7,691
TOTAL FINANCIAL ASSETS	988,383	85,396	78,275	1,152,054
FINANCIAL LIABILITIES				
Deposits by banks	55,251	6	-	55,257
Deposits by customers	568,240	24,035	5,671	597,946
Other borrowed funds	41,911	-	_	41,911
Other financial liabilities	1,140	2,933	1,263	5,336
Subordinated debt	188,744	·	-	188,744
TOTAL FINANCIAL LIABILITIES	855,286	26,974	6,934	889,194
NET POSITION	133,097	58,422	71,341	
	Georgia	Other non-OECD countries	OECD countries	December 31, 2014 Total
FINANCIAL ASSETS				
Cash and cash equivalents	72,751	10,720	165	83,636
Mandatory cash balance with the NBG	43,120	-	-	43,120
Financial assets at fair value through profit or loss	-	-	20,728	20,728
Due from financial institutions	693	-	4,199	4,892
Loans to customers	534,990	1,113	6,932	543,035
Available-for-sale investments	59	-	8,382	8,441
Held to maturity investments	10,768	-	-	10,768
Other financial assets	8,606	61	_	8,667
TOTAL FINANCIAL ASSETS	670,987	11,894	40,406	723,287
FINANCIAL LIABILITIES				
Deposits by banks	50	4	-	54
Deposits by customers	301,225	7,127	11,335	319,687
Other borrowed funds	5,324	-	-	5,324
Other financial liabilities	253	1,059	1,415	2,727
Subordinated debt	135,402			

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

TOTAL FINANCIAL LIABILITIES	442,254	8,190	12,750	463,194
NET POSITION	228,733	3,704	27,656	

#### Collateral

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- · For commercial lending, charges over real estate properties, guarantees, vehicles and equipment;
- · For retail lending, mortgages over residential properties, guarantees, vehicles and equipment.

During the year, the Group took possession of assets with a carrying value of GEL 23 at the statement of financial position date, which the Group is in the process of selling.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for impairment losses.

At December 31, 2015 the fair value of collateral that the Group holds relating to loans individually determined to be impaired amounts to GEL 212,469. The collateral consists of real estate, vehicles, equipment inventory, deposit and others.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### Credit quality by classes of financial assets

As at December 31, 2015:

	Neither past due nor individually impaired	Past due but not individually impaired	Individually impaired	(Impairment allowance)	Total December 31, 2015
Cash and cash equivalents	173,671		<u>.</u>		173,671
Mandatory cash balance with the					
NBG	76,835		_	-	76,835
Financial assets at fair value					
through profit or loss	38,111		-		38,111
Due from financial institutions	2,192			-	2,192
Loans to customers	678,015	78,484	135,285	(67,166)	824,618
Available-for-sale investments	10,017			• • •	10,017
Held to maturity investments	18,919				18,919
Other financial assets	7,691				7,691
A = -1 D = 1 04 - 0044					

As at December 31, 2014:

	Neither past due nor individually impaired	Past due but not individually impaired	Individually impaired	(Impairment allowance)	Total December 31, 2014
Cash and cash equivalents Mandatory cash balance with the	83,636	-	<del></del>	-	83,636
NBG Financial assets at fair value	43,120	-	-	-	43,120
through profit or loss	20,728	-	_	_	20,728
Due from financial institutions	4,892	-	-	-	4,892
Loans to customers	399,580	47,453	127,361	(31,359)	543,035
Available-for-sale investments	8,441	-	-	-	8,441
Held to maturity investments	10,768	-	_	-	10,768
Other financial assets	8,667	-	-	-	8,667

### Credit quality by class of financial assets

Financial assets are graded according to the current credit rating they have been issued by an internationally regarded agency such as Fitch. The highest possible rating is AAA. Investment grade financial assets have ratings from AAA to BBB. Financial assets which have ratings lower than BBB are classed as speculative grade.

As at December, 31 2015 and 2014 the balances with the NBG (including mandatory cash balance) amounted to GEL 89,566 and GEL 49,927, respectively. The credit rating of Georgia according to the international rating agencies corresponded to investment level BB-.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

The following table details credit ratings of financial assets held by the Group as at December 31, 2015:

	AAA	AA	Α	BBB	<bbb< th=""><th>Not rated</th><th>Total at December 31, 2015</th></bbb<>	Not rated	Total at December 31, 2015
Cash and cash equivalents Mandatory cash balance with the NBG	-	# =	48,887 -	12,027 -	20,254 76,835	92,503 -	173,671 76,835
Financial assets at fair value through profit or loss	55	-	277	201	183	37,395	38,111
Due from financial institutions	-	-	1,916	250	-	26	2,192
Loans to customers	-	-	-	-	-	824,618	824,618
Available-for-sale investments	-	-	9,958	-	-	59	10,017
Held to maturity investments	-	-	-	-	18,919	-	18,919
Other financial assets	-	-	-	-	-	7,691	7,691
As at December 31, 2014:							
	AAA	AA	Α	BBB	<bbb< th=""><th>Not</th><th>Total at</th></bbb<>	Not	Total at
					1000	rated	December 31, 2014
Cash and cash equivalents  Mandatory cash balance with the	-	5,543	4,501	49,336	6,807		December
Cash and cash equivalents Mandatory cash balance with the NBG Financial assets at fair value	-	5,543 -		49,336 <u>-</u>		rated	December 31, 2014
Mandatory cash balance with the NBG	- - 55	5,543 - -			6,807	rated	December 31, 2014 83,636 43,120
Mandatory cash balance with the NBG Financial assets at fair value	- - 55	-	4,501	-	6,807 43,120	rated 17,449 -	December 31, 2014 83,636
Mandatory cash balance with the NBG Financial assets at fair value through profit or loss	- - 55 -	-	4,501 - 277	-	6,807 43,120 183	17,449 - 20,012	December 31, 2014 83,636 43,120 20,728
Mandatory cash balance with the NBG Financial assets at fair value through profit or loss Due from financial institutions Loans to customers Available-for-sale investments	- - 55 - -	-	4,501 - 277	201	6,807 43,120 183 641	17,449 - 20,012 83	December 31, 2014 83,636 43,120 20,728 4,892
Mandatory cash balance with the NBG Financial assets at fair value through profit or loss Due from financial institutions Loans to customers	- - 55 - - -	-	4,501 - 277 4,168	201	6,807 43,120 183 641	17,449 - 20,012 83 543,035	December 31, 2014 83,636 43,120 20,728 4,892 543,035

Financial assets other than loans to customers are graded according to the current credit rating they have been issued by an internationally regarded agency such as Fitch, Standard & Poor's and Moody's.

The Group enters into numerous transactions where the counterparties are not rated by international rating agencies. The Group has developed internal models, which allow it to determine the rating of counterparties. A methodology to determine credit ratings of borrowers has been developed in the Group to assess borrowers based on financial strength, purposeful use of funds and collateralization which in turn are weighted against different risk measures. Based on these three indicators the Bank calculates overall loan stability and customer ratings.

#### Renegotiated loans to customers

Loans to customers are generally renegotiated either as part of an ongoing customer relationship or in response to an adverse change in the circumstances of the borrower. In the latter case, renegotiation can result in an extension of the due date of payment or repayment plans under which the Bank offers a concessionary rate of interest to genuinely distressed borrowers. This will result in the asset continuing to be overdue and will be individually impaired where the renegotiated payments of interest and principal will not recover the original carrying amount of the asset. In other cases, renegotiation will lead to a new agreement, which is treated as a new loan.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

Carrying amount by class of financial assets whose terms have been renegotiated:

The table below shows the carrying amount of renegotiated financial assets, by class:

Financial asset class	December 31, 2015	December 31, 2014	
Loans to customers	22 895	89.413	

The banking industry is generally exposed to credit risk through its loans to customers and inter bank deposits. With regard to the loans to customers this risk exposure is concentrated within Georgia. The exposure is monitored on a regular basis to ensure that the credit limits and credit worthiness guidelines established by the Group's risk management policy are not breached.

#### Liquidity risk

#### Liquidity risk management

Liquidity risk refers to the availability of sufficient funds to meet deposit withdrawals and other financial commitments associated with financial instruments as they actually fall due.

The Assets and Liabilities Committee ("ALCO") controls these types of risks by means of maturity analysis, determining the Group's strategy for the next financial period. Current liquidity is managed by the Treasury Department, which deals in the money markets for current liquidity support and cash flow optimization.

In order to manage liquidity risk, the Group performs daily monitoring of future expected cash flows on clients' and banking operations, which is a part of assets/liabilities management process. The Management Board sets limits on the minimum proportion of maturing funds available to meet deposit withdrawals and on the minimum level on interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

Further is analysis of liquidity and interest rate risks:

- (a) term to maturity of financial liabilities, that are not derivatives, calculated for non-discounted cash flows on financial liabilities (main debt and interests) on the earliest date, when the Group will be liable to redeem the liability;
- (b) term to maturity of financial liabilities, that are derivatives, calculated for non-discounted cash flows on financial liabilities on the earliest date, when the Group will be liable to redeem the liability; and
- (c) estimated term till maturity of financial assets, that are not derivatives, calculated for non-discounted cash flows on financial assets (including interests), which will be received on these assets based on contractual terms of maturity, except the cases when the Group expects that cash flows will be received in the different time.

An analysis of the liquidity by classes of financial assets and financial liabilities, and interest rate risks is presented in the following table. The presentation below is based upon the information provided internally to key management personnel of the Group.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	December 31, 2015 Total
FINANCIAL ASSETS						
Cash and cash equivalents Mandatory cash balance with the	55,086	12,768	-	-	-	67,854
NBG  Due from financial institutions	76,835	-		-	-	76,835
Loans to customers	93,908	26,782	276 213,546	- 380,921	- 109,461	276 824,618
Held to maturity investments	1,995	5,428	7,740	3,756		<u> 18,919</u>
Total interest bearing financial assets	227,824	44,978	221,562	384,677	109,461	988,502
Cash and cash equivalents Financial assets at fair value	105,817	-	-	-	<u></u>	105,817
through profit or loss  Due from financial institutions	38,111	-	-	-	4.040	38,111
Available-for-sale investments	-	-	-	10,017	1,916 -	1,916 10,017
Other financial assets	4,180	774	2,663	53	21	7,691
Total non-interest bearing financial assets	148,108	774	2,663	10,070	1,937	163,552
Total financial assets	375,932	45,752	224,225	394,747	111,398	1,152,054
FINANCIAL LIABILITIES						
Deposits by customers Due to banks	124,301	- 0 = 44	57,000	-	-	181,301
Subordinated debt	108	8,541	26 -	-	- 188,636	8,567 188,744
Other borrowed funds		15,567		26,344		41,911
Total interest bearing financial liabilities	124,409	24,108	57,026	26,344	188,636	420,523
Daniel III.					,	
Deposits by banks Deposits by customers	46,690 147,490	22,770	- 234,167	- 8,968	3,250	46,690 416,645
Other financial liabilities	2,060	838	2,438	-		5,336
Total non-interest bearing financial liabilities	196,240	23,608	236,605	8,968	3,250	468,671
Total financial liabilities	320,649	47,716	293,631	35,312	191,886	889,194
Interest sensitivity gap	103,415	20,870	164,536	358,333	(79,175)	
Cumulative interest sensitivity gap	103,415	124,285	288,821	647,154	567,979	
Liquidity gap	55,283	(1,964)	(69,406)	359,435	(80,488)	
Cumulative liquidity gap	55,283	53,319	(16,087)	343,348	262,860	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	December 31, 2014 Total
FINANCIAL ASSETS						
Cash and cash equivalents  Mandatory cash balance with the	56,022	-	-	-	-	56,022
NBG	43,120	-	-	-	-	43,120
Due from financial institutions  Loans to customers	64,858	22,613	250 143,380	201,172	- 111,012	250 543,035
Held to maturity investments	1,495	3,944	4,852	477	-	10,768
Total interest bearing financial assets	165,495	26,557	148,482	201,649	111,012	653,195
Cash and cash equivalents Financial assets at fair value	27,614	-	-	-	-	27,614
through profit or loss	20,728	-	-	_	-	20,728
Due from financial institutions Available-for-sale investments	474	814	-	1,864	1,490	4,642
Other financial assets	3,076	772	4,735	8,441 49	35	8,441 8,667
					***************************************	<u> </u>
Total non-interest bearing financial assets	51,892	1,586	4,735	10,354	1,525	70,092
	<u> </u>	1,000		10,00-1		70,002
Total financial assets	217,387	28,143	153,217	212,003	112,537	723,287
FINANCIAL LIABILITIES						
Deposits by customers	42,361	24,625	107,054	159	278	174,477
Subordinated debt	78	-	-	27,954	107,370	135,402
Other borrowed funds	13	-		5,311		5,324
Total interest bearing financial liabilities	42,452	24,625	107,054	33,424	107,648	315,203
Democite hockers!						
Deposits by banks Deposits by customers	54 131,043	2,040	- 12,051	26	- 50	54 145,210
Other financial liabilities	255	1,181	1,291	-	-	2,727
Total non-interest bearing financial liabilities	131,352	3,221	13,342	26	50	147,991
Total financial liabilities	173,804	27,846	120,396	33,450	107,698	463,194
Interest sensitivity gap	123,043	1,932	41,428	168,225	3,364	
Cumulative interest sensitivity gap	123,043	124,975	166,403	334,628	337,992	
Liquidity gap	43,583	297	32,821	178,553	4,839	
Cumulative liquidity gap	43,583	43,880	76,701	255,254	260,093	

An analysis of liquidity and interest rate risk is presented in the following table. The presentation below is based upon the information provided internally to key management personnel of the Group.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

The amounts disclosed in these tables do not correspond to the amounts recorded in the consolidated statement of financial position as the presentation below includes a maturity analysis for financial assets and liabilities that indicates the total remaining contractual payments (including interest payments), which are not recognized in the consolidated statement of financial position under the effective interest rate method.

FINANCIAL ASSETS	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	December 31, 2015 Total
Cash and cash equivalents		55,086	12,768	-	-	-	67,854
Mandatory cash balance with the NBG Due from financial institutions	9.50%	76,835	-	276	-	-	76,835 276
Loans to customers  Held to maturity investments	10.53% 9.21%	107,801 2,000	38,025 5,500	265,276 8,000	535,831 4,000	130,955	1,077,888 19,500
Total interest bearing financial assets		241,722	56,293	273,552	539,831	130,955	1,242,353
Cash and cash equivalents Financial assets at fair value		105,817	-	-	-	-	105,817
through profit or loss  Due from financial	i	38,111	-	-	-	-	38,111
institutions Available-for-sale		-	-	-	-	1,916	1,916
investments Other financial assets		- 4,180	- 774	2,663	10,017 53	- 21	10,017 7,691
Total non-interest bearing financial assets		148,108	774	2,663	10,070	1,937	163,552
TOTAL FINANCIAL ASSETS		389,830	57,067	276,215	549,901	132,892	1,405,905
FINANCIAL LIABILITIES							
Deposits by customers Deposits by banks Subordinated debt	5.75% 3.13% 6.00%	140,638 - 704	83,964 8,615 1,903	176,309 38 8,469	6,289 - 56,251	629 - 237,866	407,829 8,653 305,193
Other borrowed funds	6.00%	157	15,875	1,191	32,671		49,894
Total interest bearing financial liabilities	-	141,499	110,357	186,007	95,211	238,495	771,569
Deposits by banks Deposits by customers Other financial liabilities		46,690 181,301		-	-	-	46,690 181,301
Total non-interest bearing	-	2,060	838	2,438	<u>-</u>		5,336
financial liabilities	-	230,051	838	2,438	-		233,327
TOTAL FINANCIAL LIABILITIES	_	371,550	111,195	188,445	95,211	238,495	1,004,896
Guarantees issued Letters of credit	-	731	9,319 640	24,347 -	22,738	_	57,135 640
Unused credit line	-	4,916	65	5,977	3,556	11,995	26,509
TOTAL FINANCIAL LIABILITIES AND COMMITMENTS	_	377,197	121,219	218,769	121,505	250,490	1,089,180
	=						

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED)

(in thousands of Georgian Lari)

	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	December 31, 2014 Total
FINANCIAL ASSETS							
Cash and cash equivalents Mandatory cash balance		56,022	-	-	<u>.</u>	-	56,022
with the NBG  Due from financial		43,120	-	-	-	-	43,120
institutions Loans to customers	3.24% 12.02%	- 66,531	- 30,184	268 182,072	- 293,045	- 141,304	268 713,136
Held to maturity investments		1,500	3,971	4,928	500	-	10,899
Total interest bearing financial assets		167,173	34,155	187,268	293,545	141,304	823,445
Cash and cash equivalents Financial assets at fair value		27,614	-	-	-	-	27,614
through profit or loss  Due from financial	;	20,728	-	-	-	-	20,728
institutions Available-for-sale		474	814	-	1,864	1,490	4,642
investments Other financial assets		3,076	- 772	4,735	8,441 49	35	8,441 8,667
Total non-interest bearing financial assets		51,892	1,586	4,735	10,354	1,525	70,092
TOTAL FINANCIAL ASSETS		219,065	35,741	192,003	303,899	142,829	893,537
FINANCIAL LIABILITIES							
Deposits by customers Subordinated debt	4.85% 6.00%	42,364		,	232	305	177,588
Other borrowed funds	6.00%	409 28	1,576 52		58,682	142,291	209,808 5,565
Total interest bearing financial liabilities		42,801	26,487	122,163	58,914	142,596	392,961
Deposits by banks		54	_	-	-	-	54
Deposits by customers Other financial liabilities		131,043 255	2,040 1,181		26 	50 	145,210 2,727
Total non-interest bearing financial liabilities		131,352	3,221	13,342	26	50	147,991
TOTAL FINANCIAL LIABILITIES		174,153	29,708	135,505	58,940	142,646	540,952
Guarantees issued Letters of credit		2,767 814	•	9,527 634	9,631	-	26,412 1,448
Unused credit line		3,409			5,923	8,506	25,480
TOTAL FINANCIAL LIABILITIES AND		40.4	<b></b>				
COMMITMENTS	=	181,143	34,888	152,615	74,494	151,152	594,292

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### Market risk

Market risk is the risk that the Group's earnings or capital or its ability to meet business objectives will be adversely affected by changes in the level or volatility of market rates or prices. Market risk covers interest rate risk, currency risk and other pricing risks that the Group is exposed to. There have been no changes as to the way the Group measures risk or to the risk it is exposed or the manner in which these risks are managed and measured.

The Group is exposed to interest rate risks as the Group borrows funds at both fixed and floating rates. The risk is managed by the Group maintaining an appropriate mix between fixed and floating rate borrowings.

The ALCO also manages interest rate and market risks by matching the Group's interest rate position, which provides the Group with a positive interest margin. The Department of Financial Supervision conducts monitoring of the Group's current financial performance, estimates the Group's sensitivity to changes in interest rates and its influence on the Group's profitability.

The majority of the Group's loan contracts and other financial assets and liabilities that bear interest are either variable or contain clauses enabling the interest rate to be changed at the option of the lender. The Group monitors its interest rate margin and consequently does not consider itself exposed to significant interest rate risk or consequential cash flow risk.

#### Interest rate sensitivity

The Group manages fair value interest rate risk through periodic estimation of potential losses that could arise from adverse changes in market conditions. The Department of Financial Supervision conducts monitoring of the Group's current financial performance, estimates the Group's sensitivity to changes in fair value interest rates and its influence on the Group's profitability.

The following table presents a sensitivity analysis of interest rate risk, which has been determined based on "reasonably possible changes in the risk variable". The level of these changes is determined by management and is contained within the risk reports provided to key management personnel.

Impact of interest rate 2 basis points changes on profit before tax and equity based on financial assets and liabilities values as at December 31, 2015; and 2014 were as following:

	December	r 31, 2015	December 31, 2014	
	Interest rate +5%	Interest rate -5%	Interest rate +5%	Interest rate -5%
Net impact on profit before tax	28,399	(28,399)	16,900	(16,900)
Net impact on equity	24,139	(24,139)	14,365	(14,365)

#### Currency risk

Currency risk is defined as the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group is exposed to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The ALCO controls currency risk by management of the open currency position on the estimated basis of Georgian Lari devaluation and other macroeconomic indicators, which gives the Group an opportunity to minimize losses from significant currency rates fluctuations toward its national currency. The Treasury Department performs daily monitoring of the Group's open currency position with the aim to match the requirements of the National Bank of Georgia.

The Group's open positions by the major currencies in which it holds the assets and liabilities are presented below:

GEL	USD	EUR	Other	December
	USD 1 =	EUR 1 =	currency	31, 2015
	GEL 2.3949	GEL 2,6169	•	Total

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

NON-DERIVATIVE FINANCIAL ASSETS					
Cash and cash equivalents	36,469	84,934	51,761	507	173,671
Mandatory cash balance with the NBG	· -	72.609	4,226	-	76.835
Financial assets at fair value through profit		•	•		,
or loss	24,019	14,004	_	88	38,111
Due from financial institutions	250	1,916	26	-	2,192
Loans to customers	209,011	603,269	12,338	-	824,618
Available-for-sale investments	60	9,957		-	10,017
Held to maturity investments	18,919	-	_	-	18,919
Other financial assets	1,759	5,013	919		7,691
TOTAL NON-DERIVATIVE FINANCIAL					
ASSETS	290,487	791,702	69,270	595	1,152,054
NON-DERIVATIVE FINANCIAL					
LIABILITIES					
Deposits by banks	57	10.038	45 460		EE 057
Deposits by customers			45,162	-	55,257
Other borrowed funds	58,106	510,868	28,541	431	597,946
Other financial liabilities	41,911 794	2 500	4 000	-	41,911
Subordinated debt	794	3,509	1,033	-	5,336
Odbordinated debt		188,744			188,744
TOTAL NON-DERIVATIVE FINANCIAL					
LIABILITIES	100,868	713,159	74,736	431	889,194
	.00,000	7.0,100	7-1,700	<u></u>	000,104
OPEN BALANCE SHEET POSITION	189,619	78,543	(5,466)	164	
•				***************************************	
Derivative financial instruments:					
Gross settled:					
- currency swaps	59,382	(60,678)	_	-	
•				***************************************	
OPEN POSITION	249,001	17,865	(5,466)	164	
;					

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

	GEL	USD USD 1 = GEL1.8636	EUR EUR 1 = GEL 2.2656	Other currency	December 31, 2014 Total
NON-DERIVATIVE FINANCIAL ASSETS					
Cash and cash equivalents	65,798	10,375	6.880	583	83,636
Mandatory cash balance with the NBG Financial assets at fair value through profit	•	40,809	2,311	-	43 120
or loss	_	20,645		83	20,728
Due from financial institutions	692	3,386	814	03	4,892
Loans to customers	194.319	340,153	8,563	_	543,035
Available-for-sale investments	60	8,381	0,000	_	8,441
Held to maturity investments	10,768	-	_	_	10,768
Other financial assets	6,018	2,582	67	-	8,667
<del>-</del>					
TOTAL NON-DERIVATIVE FINANCIAL					
ASSETS	277,655	426,331	18,635	666	723,287
NON-DERIVATIVE FINANCIAL LIABILITIES					
Deposits by banks	26	28		_	54
Deposits by customers	52,502	251,059	15,802	324	319,687
Other borrowed funds	5,324	,		-	5,324
Other financial liabilities	45	2,474	_	-	2,519
Subordinated debt	-	135,402	<u></u>	-	135,402
<b>.</b>		-			
TOTAL NON-DERIVATIVE FINANCIAL					
LIABILITIES	57,897	388,963	15,802	324	462,986
OPEN BALANCE SHEET POSITION	219,758	37,368	2,833	342	
Derivative financial instruments: Gross settled:					
- currency swaps	10,686	(10,894)	<u></u>	_	
OPEN POSITION	230,444	26,474	2,833	342	

#### Currency risk sensitivity

The following table details the Group's sensitivity to a 30% increase and decrease in the USD against the GEL. 30% is the sensitivity rate used when reporting foreign currency risk internally to the key management personnel and represents the management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 30% change in foreign currency rates.

Impact on net profit and equity based on asset values as at December 31, 2015 and 2014:

	December	31, 2015	December 31, 2014	
	GEL/USD	GEL/USD	GEL/USD	GEL/USD
	+30%	-30%	+30%	-30%
Impact on profit or loss before tax	22,204	(22,204)	7,942	(7,942)
Impact on equity	18,873	(18,873)	6,751	(6,751)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015 (CONTINUED) (in thousands of Georgian Lari)

#### Limitations of sensitivity analysis

The above tables demonstrate the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller impacts should not be interpolated or extrapolated from these results.

The sensitivity analyses do not take into consideration that the Group's assets and liabilities are actively managed. Additionally, the financial position of the Group may vary at the time that any actual market movement occurs. For example, the Group's financial risk management strategy aims to manage the exposure to market fluctuations. As investment markets move past various trigger levels, management actions could include selling investments, changing investment portfolio allocation and taking other protective action. Consequently, the actual impact of a change in the assumptions may not have any impact on the liabilities, whereas assets are held at market value in the consolidated statement of financial position. In these circumstances, the different measurement bases for liabilities and assets may lead to volatility in shareholder equity.

Other limitations in the above sensitivity analyses include the use of hypothetical market movements to demonstrate potential risk that only represent the Group's view of possible near-term market changes that cannot be predicted with any certainty; and the assumption that all interest rates move in an identical fashion.

#### Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market. The Group is exposed to price risks of its products which are subject to general and specific market fluctuations.

The Group manages price risk through periodic estimation of potential losses that could arise from adverse changes in market conditions and establishing and maintaining appropriate stop-loss limits and margins and collateral requirements. With respect to undrawn loan commitments the Group is potentially exposed to a loss of an amount equal to the total amount of such commitments. However, the likely amount of a loss is less than that, since most commitments are contingent upon certain conditions set out in the loan agreements.

#### Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Group cannot expect to eliminate all operational risks, but it endeavors to manage these risks through a control framework and by monitoring and responding to potential risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes.

#### 33. SUBSEQUENT EVENTS

There were no significant events after the reporting period.